

Annual Report

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# Kitron in brief

Kitron is a medium-size Electronics Manufacturing Services company. The company has manufacturing facilities in Norway, Sweden, Lithuania, Germany, China and the US and has about 1 100 employees. Kitron manufactures both electronics that are embedded in the customers' own product, as well as box-built electronic products. Kitron also provides high-level assembly (HLA) of complex electromechanical products for its customers.

Kitron's services are most competitive within complex manufacturing processes that require niche expertise. Kitron has chosen to focus its sales and marketing activities within five key segments; Defence/Aerospace, Energy/Telecoms, Industry, Medical equipment and Offshore/Marine.

Kitron has a balanced sales mix among these segments, which makes Kitron diversified and in a good position to handle shifting demands.

Kitron has strong relationships with large multinational companies.

#### Flexible turnkey supplier

Kitron's services range from development and design, through industrialisation, sourcing and logistics, to manufacturing, redesign and upgrading of products in order to extend their lifespan. Kitron endeavours to achieve a seamless integration with customers and suppliers.

Kitron is working to further enhance its competitiveness by expanding its range of services in those parts of the value chain that demand high levels of expertise. The group is constantly striving to optimise the sourcing function, manufacturing process and logistics in order to reduce its cost base.

#### Quality assurance

Kitron measures quality in all processes. A continuous quality improvement is achieved through training and the implementation of programs such as Six Sigma, LEAN Manufacturing, 5S and 7W. Kitron is striving to achieve a superior quality and thereby create a competitive advantage relative other EMS companies.

#### Global sourcing

Kitron's subsidiary Kitron Sourcing AS is responsible for performing sourcing activities for the whole group, and consists of dedicated specialists working directly with carefully selected manufacturers and distributors. As a result of continuously monitoring the market globally, Kitron is able to negotiate competitive prices and ensure a reliable supply of components.

#### Vision and values

Kitron's vision is to provide solutions that deliver success for its customers. Kitron shall contribute to develop customers` business to become leading companies within their respective markets.

Kitron's values are built upon reliability, creativity, an inclusive work environment and a positive and international mind-set.

#### Strategy

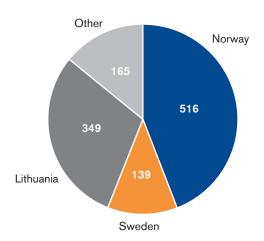
Kitron has an ambition for profitable growth in the Northern European, US and Chinese EMS markets targeting professional customers. To fulfill this ambition Kitron has developed a strategy along four key dimensions.

#### Accelerate organic growth

Kitron will continue to increase market shares in its Nordic home markets by leveraging on its key competences and competitive edge. There will be a particular focus to gain market share in Sweden.

#### Market expansion

Germany, China & Asia and the US are large markets where Kitron see attractive opportunities. The German operation is focusing on sales and technical services while the manufacturing mainly will be performed outside Germany. The new factories in USA and China have been operational for more than one year and are extending Kitron's market reach and manufacturing platform.



Full Time Equivalents at 31 December 2012 Geographical distribution

#### Continuous operational improvement

Kitron will focus on reducing the cost base through global sourcing, increased manufacturing efficiency, system and process improvements and transfer of manufacturing to lower cost countries. Within all these areas there are ongoing programs and clear targets.

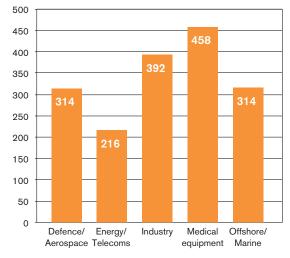
#### Growth through M&A

Kitron intends to pursue M&A activities in the EMS industry. The focus is on targets that are complementary to Kitron from a customer and market coverage point of view. Based on analysis performed on potential targets, Kitron believes that there is significant synergy potential within sourcing and operations that can be exploited.

#### Kitron's history

Kitron has its origin from the companies Stratonic and Electric Bureau, both of which were established in the 1960's in Arendal. The Kitron name was established in the 1980's, and Kitron's business idea changed to contract manufacturing of electronics. The business idea has since been extended to include the entire value chain around the manufacturing and assembly of





Revenue per segment in 2012 Revenue in NOK million

electronics and industrial products containing electronics, including development, industrialisation, purchasing, logistics, maintenance/repair and redesign. Kitron was listed on the Oslo Stock Exchange in 1997.

In order to strengthen its market position and competence, Kitron has carried out several mergers and acquisitions, most notably Sonec ASA and Kitron ASA merged in 2000. Today, Kitron consists of businesses that have their origin in Ericsson, Kongsberg Gruppen, Nera and Tandberg Data in Norway, in addition to Bofors and Saab in Sweden.

Kitron acquired UAB Kitron in Lithuania in 2001 and UAB Kitron Elsis in 2007. The same year Kitron established a sourcing organisation in Ningbo, China. In June 2009 Kitron divested its Microelectronics facility at Røros in Norway. In 2010 the development department in Oslo, Norway was divested, while a small German EMS company was acquired. In addition Kitron established Kitron Electronics Manufacturing in Ningbo, China and Kitron Inc. in USA in 2010. In 2012 Kitron's factory in Karlskoga, Sweden was closed down, and the business was moved to Kitron AB in Jonkoping.

# Focus on performance improvement and global competitiveness

In 2012 Kitron has continued the work to streamline the operations while at the same time establishing a global manufacturing footprint. The strong increase in profitability in a weak market is serving as evidence to the successful implementation of this strategy. With respect to streamlining the operation the consolidation of the Swedish operation to one site is of significant importance. The manufacturing facility in Karlskoga is now closed and all operations in Sweden have been moved to the Jönköping facility. This brings a two year restructuring process to an end and as a result the cost base of the total Swedish operation has been reduced by 35%. The global expansion is of crucial importance both in order to serve our customers in their key markets and to improve the competitiveness of Kitron's supply chain. During the year we have continued to build up the new operations in China, USA and Germany. The Kitron operations in China and Germany turned into black figures in Q3 2012. Kitron's revenue for the year was NOK 1 695.0 million, which represents a 2.4 per cent increase compared with 2011. The operating profit (EBIT) was NOK 70.9 million to be compared with NOK 38.7 million in 2011. Adding back start-up costs the operating result was NOK 85.3 million and the operating margin was 5.0 per cent. In summary Kitron has managed to improve the profitability and at the same time to build a stronger operational foundation for the future. To ensure we maintain the momentum Kitron has launched a number of improvement programs that should have positive impact on the profitability from 2013 and onwards.

#### The business

Kitron's business model is to provide manufacturing and assembly services for products containing electronics. The business model covers the whole value chain from development, industrialisation, purchasing, logistics and maintenance/repair to redesign. For customers having Kitron as their manufacturing partner, we offer increased flexibility, competitive prices and high quality.

The growing competition among OEMs requires a high focus on manufacturing efficiency and cost reduction. Hence, an increasing share of OEMs focuses on their own core competences and transfer a larger part of the value chain to specialised EMS providers like Kitron. When selecting an EMS partner geographical proximity and access to competitive manufacturing play a crucial role in the customer' choice of supplier. With its global presence Kitron is well placed in this market.

The company has operations in Norway, Sweden, Lithuania, Germany, China and the US. All employees have been certified in accordance with international quality standards for the applicable manufacturing.

#### Market segments

Kitron's services are most competitive within complex products. Kitron has chosen to focus its sales and marketing activities within the Defence/Aerospace, Energy/Telecoms, Industry, Medical equipment and Offshore/Marine market segments.

In 2013 Kitron foresee a challenging market development due to the financial crisis in Europe and the US. The Swedish industry is looking increasingly uncertain and the demand from the defence sector is expected to contract during the year. The Norwegian market on the contrary looks more stable. Kitron is pursuing new customers and markets, which may strengthen Kitron's position and has the potential to generate growth.

#### Defence/Aerospace

The Defence/Aerospace segment decreased by 5.3 per cent in terms of revenue from NOK 331.6 million in 2011 to NOK 314.1 million in 2012. The segment accounted for 18.5 per cent (20.0 per cent) of the group's total revenues.

Kitron is currently involved in defence programs with among other KONGSBERG and Lockheed Martin. Kitron will manufacture, test, maintain and repair the Integrated Backplane Assembly in the F-35 Joint Strike Fighter globally. New and prospective contracts with KONGSBERG are further strengthening an already close relationship. Defence/Aerospace is a prioritised area for our new operation in Germany. In 2013 Kitron foresee a weaker development in the defence market than previously expected. In particular there is an increased uncertainty in the US market that may lead to a weaker demand from this sector.

#### Energy/Telecoms

Revenue in the Energy/Telecoms segment was reduced by 18.7 per cent to NOK 215.9 million in 2012 (NOK 265.5 million). This represented 12.7 per cent of the group's revenues (16.0 per cent). The main reason for the lower activity level is related to lower sales of electrical energy meters.

Looking forward we expect that the volume will stabilize on the current lower level. While the metering business has been shrinking for Kitron and is not expected to recover it is expected that other key customers in the Telecoms market will show a modest growth.

#### Industry

The Industry segment decreased revenue by 5.5 per cent to NOK 392.3 million (NOK 415.3 million), accounting for 23.1 per cent of the group's total revenue (25.1 per cent). The slight decrease in revenue is primarily explained by the recessionary trend in the Swedish industrial sector.

Industry is the market segment within Kitron that is most closely correlated with the general economic development. However, despite a challenging market the key customers in this segment indicate a modest growth and overall we therefore believe in a stable development in 2013.

#### Medical equipment

Revenue in the Medical equipment segment has been stable at NOK 458.2 million in 2012 (NOK 467.0 million), corresponding to 27.0 per cent of the group's revenues (28.2 per cent).

The medical segment is less sensitive to the development in the global economy. Kitron focuses on additional growth in this segment and expects a long-term positive development with customers in Norway, Sweden and Germany. In the short term (2013), however, we believe in a flat development in sales as the market growth is offset with reduced scope/volume for one of the key customers in this segment.

#### Offshore/Marine

The Offshore/Marine segment increased by 78.0 per cent in terms of revenue from NOK 176.7 million in 2011 to NOK 314.5 million in 2012. The segment accounted for 18.6 per cent (10.7 per cent) of the group's total revenues.

While the long term prospects in the Oil and Gas market segment remain positive Kitron foresee a lower revenue from this segment in 2013 compared to 2012.

#### Important events in 2012 New entities reach break even

Kitron believes in improved profitability. The new factories in USA and China and a streamlined European operations play a key role in achieving this. In the third quarter we reached a major milestone with both Kitron China and Kitron Germany reaching breakeven. The factory in China was opened one year ago and has now grown to more than 100 employees and an annual turnover of more than NOK 150 million. In Germany we have secured a number of new customers since the start-up and revenue volume is increasing. Most of the manufacturing for the German market is done in our factory in Lithuania. While streamlining the operations in Norway and Sweden down to one factory per country, Kitron has during the past few years been expanding its operations globally. This has been part of a deliberate strategy to increase competitiveness and to follow the customers to their markets. The parallel establishment of factories in the US and China while entering Germany through a smaller acquisition has been a major undertaking for Kitron and has had a significant negative impact on the result during the start-up phase. Adjusted for the negative earnings impact from start-up activities the EBIT result for 2012 would have been NOK 14.4 million higher.

#### **Restructuring of Kitron Sweden**

The restructuring of the Swedish operation which has been on-going for the last couple of years has now been completed. Following a number of years with



poor profitability the Swedish operation posted a solid EBIT margin of 6.3 per cent for the year as a total. The Swedish operation has now been concentrated in Jönköping which enables further streamlining of the operation and reduction of the operating cost.

#### Major Defence contracts secured

Kitron has secured two significant contracts with KONGSBERG during Q3. Firstly, in August Kitron signed a manufacturing agreement for electronics modules that are part of the Kongsberg's newly won framework agreement with the US Army for the weapon station CROWS. The agreement means that Kitron is the preferred supplier of electronics to Kongsberg Protech Systems. The deliveries under the agreement will come from Kitron's subsidiary in Norway and the newly established operation in the US. For the US factory the CROWS program alone will generate revenue of more than NOK 60 million per annum over the next five years. The total potential under the contract is significantly higher. Secondly, in September Kitron received orders from KONGS-BERG related to military communication equipment at a value of NOK 70 million. The deliveries will take place in 2013, 2014 and 2015.

#### Kitron Distribution Centre to be established

Kitron has decided to establish a distribution centre to streamline the logistics process and drive down inventory. Combined with other initiatives within logistics and the supply chain process, Kitron is targeting to reduce inventory by at least NOK 100 million from the current level. The distribution centre will be established in Lithuania and will primarily serve the sites in Europe. The plan is to have the distribution centre in full operation during 2013.

#### Financial statements

The board of directors believes that the annual financial statements provide a true and fair view of the net assets, financial position and result for the year of Kitron ASA and the Kitron group. The group's consolidated financial statements are presented in compliance with International Financial Reporting Standards (IFRS) as adopted by EU.

#### **Profit and loss**

Operating revenue for 2012 amounted to NOK 1 695.0 million, compared to NOK 1 656.1 million for 2011, which represents an increase of 2.4 per cent. The stable revenue reflects the mixed market development within the segments that Kitron operate.

The order backlog at the end of 2012 amounted to NOK 776.2 million, compared to NOK 799.3 million in 2011. Kitron recognizes firm orders and four-month customer forecasts in the order backlog, while frame agreements and similar are not included (beyond the four-month forecast). The overall stable level of order backlog is in line with the market development.

The gross margin for 2012 was 38.9 per cent, slightly up compared with 2011 (38.0 per cent). Gross margins were generally stable for each product category. Kitron aims to improve the gross margin through global sourcing. At the same time transfer of manufacturing to lower cost countries often has a negative effect on the gross margin as the material content increases relative the labour content.

The number of full-time equivalents (FTE) decreased from 1 173 at the end of 2011 to 1 169 at the end of 2012. There has been a significant reduction in Sweden due to consolidation of the operations to one site and in Lithuania due to lower demand. At the same time we have increased the headcount in China in line with the operational build-up. The group's payroll expenses were stable and amounted to NOK 431.6 million in 2012, the same level as in 2011. The payroll expenses as a percentage of revenue was 25.5 per cent compared with 26.1 per cent in 2011. The payroll expenses have been maintained at the same level through transfer of operations to lower cost countries.

Kitron performs development, industrialization and manufacturing services for its customers. Kitron does not conduct any research activities. Kitron's development activities on the company's own account are limited and are primarily aimed at planning and implementing productivity increases, building competency and enhancing quality. Such costs are expensed when incurred. The group's net financial costs increased from NOK 15.5 million in 2011 to NOK 26.1 in 2012. The overall liquidity situation has been satisfactory throughout the year.

Kitron's pre-tax profit for 2012 amounted to NOK 44.8 million, an increase from NOK 23.2 million in 2011. All deferred tax assets related to tax loss carried forward in the businesses in Norway and Sweden are capitalised by 31.12.2012.

The group's net profit for the year amounted to NOK 46.4 million (NOK 17.5 million). This corresponds to earnings per share of NOK 0.27 (NOK 0.10). Diluted earnings per share were the same as basic earnings per share.

#### Cash flow

Cash flow from operating activities was NOK 42.4 million in 2012 (NOK 14.9 million). The difference between operating profit and cash flow from operations is mainly due to an increase in operating working capital.

The net cash flow from investing activities in 2012 was minus NOK 23.4 million (minus NOK 50.0 million).

The net cash flow from financing activities was minus NOK 21.3 million (NOK 15.9 million). Kitron enters into financial leasing agreements when applicable. The leasing obligation is recognised as debt.

Kitron expects to generate sufficient cash to finance the operation in the foreseeable future. A positive cash generation is expected in 2013 as a result of stable working capital development and improved profitability.

#### Balance sheet and liquidity

Total assets at 31 December 2012 amounted to NOK 1 017.8 (NOK 1 060.2 million). At the same time equity amounted to NOK 469.9 million (NOK 436.0 million) and the equity ratio was 46.2 per cent (41.1 per cent).

Inventories decreased by NOK 10.1 million during 2012 and amounted to NOK 336.9 million at the end of the year (NOK 346.8 million). Despite a significant

inventory reduction in Q4 2012 the average inventory turns went down from 3.8 to 3.4 due to the high inventory level earlier in the year. Accounts receivable amounted to NOK 335.1 million at the end of 2012 (NOK 360.8 million). Overdue receivables are low and credit losses have been small during 2012.

At 31 December 2012, the group's interest-bearing debt was NOK 308.1 million (NOK 299.1 million). The debt is mainly related to factoring and financial leasing.

Cash and cash equivalents amounted to NOK 56.8 million at the balance sheet date (NOK 50.9 million). NOK 11.1 million of this amount was restricted deposits (NOK 19.2 million). The group's liquidity situation is satisfactory.

#### Going concern

There have been no events to date in 2013 that significantly affect the result for 2012 or valuation of the company's assets and liabilities at the balance sheet date. The board confirms that the conditions for the going concern assumption have been satisfied and that the financial statements for 2012 have been prepared on the basis of this assumption.

Net profit (loss) of the parent company The parent company Kitron ASA recorded a profit of NOK 35.2 million for 2012 (NOK 29.7 million). The board of directors proposes the following allocations for Kitron ASA:

Dividends	NOK	17.2 million
Transferred to other equity	NOK	18.0 million
Total allocations	NOK	35.2 million

Free equity after dividends in the parent company amounts to NOK 48,9 million.

#### Financial market risk

Kitron's business exposes the company to financial risks. The company's procedures for risk management are designed to minimise possibly negative effects caused by the company's financial arrangements.

The group is affected by exchange rate fluctuations as a significant share of its goods and services are sold



in foreign currency. At the same time raw materials are purchased in foreign currency, while the foreign units' operating costs are incurred in the units' local currency. Exchange-rate gains and losses only arise in the period in which an asset denominated in a foreign currency is recognised. A larger proportion of revenue than costs is recognised in NOK and SEK. However, revenue and costs in foreign currencies are largely balanced in such a way that the net exchange rate risk is small. The group does not enter into significant hedging arrangements other than agreements with customers that allow Kitron to adjust the selling price when the actual exchange rate on the purchase of raw materials significantly deviates from the agreed base rate.

The company is exposed to price risk because raw materials follow international market prices for electronic and mechanical components, and because the company's goods and services are exposed to price pressure.

The credit risk for the majority of the company's customers has been insured in accordance with the terms of the company's factoring agreement. The company is therefore only exposed to credit risk on customers where the credit risk is uninsured. Kitron has not experienced significant bad debt costs.

Kitron's debt is largely short-term and related to factored accounts receivable. This means that fluctuations in revenue impact the company's liquidity. A small share of the external capital is long-term. The group has overdraft facilities that cover expected liquidity fluctuations during the year. The board considers the group's liquidity to be sufficient.

The group's interest-bearing debt attracts interest cost at the market based rate. Kitron has no financial instruments related to interest rates. The group does not hold any significant interest-bearing assets.

Health, safety and environment At the end of 2012 the group employed a total of 1 208 people and adjusting for part time employees this translates to 1 169 full-time equivalents. The figures include temporary employees and have not been adjusted for sick leave. The competence of our employees represents a major asset and competitive advantage for Kitron. There was no serious work-related accident in 2012. Sick leave in Kitron was reduced from 4.6 per cent in 2011 to 4.3 per cent in 2012. The board considers that the working environment is good and special measures in this regard have not been deemed necessary.

Kitron does not pollute the external environment to any material extent. Several of the group's manufacturing units are certified in accordance with the NS ISO 14000 series of environmental management standards. Kitron AS in Norway is a UN climate partner.

#### Equal opportunities

Kitron's basic view is that people with different backgrounds, irrespective of ethnic background, gender, religion or age, should have the same opportunities for work and career development at Kitron. The company's manufacturing factories have traditionally employed a higher proportion of women. Women represented 55.7 per cent of the Kitron work force in 2012. Out of 95 managers (manager having direct reports) 33.7 per cent are female and 66,3 per cent male.

Kitron is taking its social responsibility seriously. In addition to ensure that the work is carried out safely this involves respecting the freedom of association and not accepting any form of forced labour, child labour or work related discrimination.

The average pay (basic salary and allowances) of women working directly in manufacturing in the Norwegian and Swedish companies was approximately 91.9 per cent of the average pay for men. The average pay for men and women vary due to differences in job categories and years of service, not because of gender.

Indirect functions include management employees, staff and other support functions. The employees in the company management teams are predominantly male. In the corporate management team there are only male members. No gender-based differences exist with regard to working hour regulations or the design of workplaces. The composition of the board complies with the requirements in the Norwegian Public Limited Companies Act regarding gender balance.

#### Competence

In 2012 Kitron continued to focus on competence development. Most of the basic training for technical, quality, safety and manufacturing skills is done locally at each site and is a combination of class room training and on the job learning. In 2012 about 28 000 hours were spent on training which equals about 23 hours per employee. 19 000 hours were spent on Manufacturing/Technical subjects and 1 600 hours on Leadership.

#### Corporate governance

The Kitron board has adopted policies for corporate governance to safeguard the interests of the company's owners, employees and other stakeholders. These principles and associated rules and practices are intended to create increased predictability and transparency, and thus reduce uncertainties connected with the business. Kitron endeavors to have in place procedures which comply with the Norwegian code for corporate governance. The board's review of corporate governance is presented in the annual report.

#### Outlook

Kitron's markets are mainly Norway and Sweden, but most customers of Kitron sell their products on international markets. The global market outlook has weakened for 2013 compared to earlier outlook particularly due to the financial crisis in Europe and the US. As a result Kitron has reduced its revenue outlook for 2013 and now believes in a slightly lower revenue compared to 2012.

Kitron has launched several operational improvement programs that should yield a positive contribution to the profitability going forward. The improvement programs are focusing on driving long term growth, reducing the cost base and increasing the efficiency and reducing the capital tied up in operation. Furthermore the positive development in the new operations as well as the turnaround of the Swedish operation should have a positive impact going forward.

The negative market development will put pressure on the profit level and margin. To compensate for a lower top line Kitron will take actions to reduce the cost level and the number of FTE's in the company.

The board emphasises that every assessment of future conditions necessarily involves an element of uncertainty.

Asa-Matti Lyytinen Chairman

May Britt Gundersen Employee elected board member

Arne Solberg Deputy chairman

/ auclas Maire Laitinen

Geir Vedøy, Employee elected board member

Martynas

Bulun gen Bredesen CFO

Oslo. 20 March 2013

Cesnavicius

Lisbeth Gustafsson

Bjørn Gottschlich

Employee elected

board member

Liv Johansen Employee elected board member

Siri Hatlen

Kitron annual report 2012

# Consolidated annual accounts and notes

Consolidated profit and loss statement

Consolidated profit and loss statement Amounts in NOK 1000	Note	2012	2011
	Note	2012	2011
Continuing operations:			
Revenue	-	1 005 000	1 050 000
Sales revenues	5	1 695 026	1 656 098
Operating costs			
Cost of materials		1 039 980	1 024 618
Payroll expenses	7, 24	431 583	431 560
Depreciation and impairments	11, 12, 13	35 592	33 1 37
Other operating expenses	28	120 705	126 068
Total operating costs		1 627 861	1 615 383
Other gains/(losses)	6	3 748	(2 052)
Operating profit/(loss)		70 913	38 663
Financial income and expenses Finance income	0	1 801	4 5 7 9
	8	(27 896)	4 573
Finance expenses	0	· · ·	(20 069)
Net financial items		(26 095)	(15 496)
Profit/(loss) before tax		44 817	23 167
Tax	9	(1 579)	4 638
Net profit/(loss) from continuing operations		46 397	18 529
Discontinued operations:			
Profit/(loss) from discontinued operations	18	-	(986)
Net profit/(loss)		46 397	17 543
Allocation			
Shareholders		46 397	17 543
Earnings per share for that part of of the net profit/(loss) a	llocated to the company	y's shareholders (NO	K per share)
Basic earnings per share			_
From continuing operations	10	0.27	0,11
From discontinued operations	10	0.00	(0.01)
		0.27	0.10
Diluted earnings per share			
From continuing operations	10	0.27	0.11
From discontinued operations	10	0.00	(0.01)
		0.27	0.10

The notes on pages 15 to 49 are an integral part of the consolidated financial statement.

Consolidated statement of comprehensive incor	ne		
Amounts in NOK 1000		2012	2011
Net profit/(loss)		46 397	17 543
Other comprehensive income:			
Currency translation differences		(3 837)	(2 109)
Other comprehensive income		(3 837)	(2 109)
Total comprehensive income		42 560	15 434
Allocation			
Shareholders		42 560	15 434
Consolidated balance sheet at 31 December			
Amounts in NOK 1000	Note	2012	2011
Assets			
Non-current assets			
Goodwill	12	26 786	26 786
Other intangible assets	13	36 888	40 743
Property, plant and equipment		127 168	100 500
	11	127 168	139 520
Available for sale financial assets	11	127 168	139 520
Available for sale financial assets Deferred tax assets			
	14	1	1
Deferred tax assets	14	1 98 416	1 94 627
Deferred tax assets Total non-current assets	14	1 98 416	1 94 627
Deferred tax assets Total non-current assets Current assets	14 23	1 98 416 289 259	1 94 627 301 677
Deferred tax assets Total non-current assets Current assets Inventory	14 23 16	1 98 416 289 259 336 683	1 94 627 301 677 346 795
Deferred tax assets Total non-current assets Current assets Inventory Accounts receivable and other receivables	14 23 16 15, 29	1 98 416 289 259 336 683 335 077	1 94 627 301 677 346 795 360 829

The notes on pages 15 to 49 are an integral part of the consolidated financial statement.

Consolidated balance sheet at 31 December (cont Amounts in NOK 1000	.) Note	2012	2011
Equity and liabilities			
Equity			
Equity allocated to shareholders			
Share capital and share premium reserve	19	629 020	629 020
Other equity unrecognised in the profit and loss		(36 277)	(32 440)
Retained earnings		(122 822)	(160 571)
Total equity		469 921	436 009
Liabilities			
Non-current liabilities			
Deferred tax liabilities	23	1 000	1 121
Loans	22	44 407	53 134
Pension commitments	24	5 795	8 921
Total non-current liabilities		51 202	63 175
Current liabilities			
Accounts payable and other current liabilities	21, 29	228 218	285 120
Tax payable	9	540	194
Loans	22	263 690	246 042
Other provisions	26	4 269	29 677
Total current liabilities		496 716	561 032
Total liabilities		547 918	624 208
Total liabilities and equity		1 017 839	1 060 217

The notes on pages 15 to 49 are an integral part of the consolidated financial statement.

Asa-Matti Lyytinen Chairman

Hay 3 if H Glundhersen May Britt Gundersen Employee elected board member

Arne Solberg Deputy chairman Mauelan,

Maire Laitinen

ang anh

Martynas Cesnavicius

Geir Vedøy,

Employee elected

board member

Jørgen Bredesen CEO

JS

Bulum

Oslo, 20 March 2013

Lisbeth Gustafsson

tiv E. Uok unsin Liv Johansen Employee elected board member

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Siri Hatlen

Bjørn Gottschlich Employee elected board member

# Consolidated statement of changes in equity

		ted to shareholders	Other envite		
	and share	Currency conversion unrecognised in	Other equity unrecognised in	Retained	
Amounts in NOK 1000	premium reserve	the profit and loss	the profit and loss	earnings	Total
Equity at 1 January 2011	629 020	(26 013)	(4 319)	(178 114)	420 575
Net profit				17 543	17 543
Other comprehensive income		(2 109)			(2 109)
Equity at 31 December 2011	629 020	(28 121)	(4 319)	(160 571)	436 009
Equity at 1 January 2012	629 020	(28 121)	(4 319)	(160 571)	436 009
Net profit				46 397	46 397
Paid dividends				(8 648)	(8 648)
Other comprehensive income		(3 837)			(3 837)
Equity at 31 December 2012	629 020	(31 959)	(4 319)	(122 822)	469 921
Consolidated statement	of cash flow				
Amounts in NOK 1000			Note	2012	2011
Cash flow from operational activ	vities				
Cash flow from operations			27	59 790	30 296
Interest received				1 291	1 599
Interest paid				(15 422)	(13 658)
Income taxes paid				(3 252)	(3 332)
Net cash flow from operational a	activities			42 407	14 906
Cash flow from investment activ	vities				
Aquisition of tangible fixed assets			11	(21 404)	(39 981)
Aquisition of other intangible asse	ts		13	(2 275)	(13 147)
Sale of other assets				64	2 302
Currency conversions				(4 031)	785
Net cash flow from investment a	activities			(23 416)	(50 041)
Cash flow from financing activiti	es				
Proceeds from new loans				-	30 938
Repayment of loans				(12 644)	(15 048)
Dividends paid				(8 648)	-
Net cash flow from financing ac	tivities			(21 292)	15 890
Change in cash, cash equivalent	ts and bank credit	:		(2 301)	(19 245)
Cash,cash equivalents and bank c	redit at 1 January		17	(4 515)	14 354
Currency conversion of Cash,cash	n equivalents and b	ank credit at 1 Janu	ary	1 001	1 377
Cash, cash equivalents and ban	k credit at 31 Dec	ember		(5 815)	(3 514)

The notes on pages 15 to 49 are an integral part of the consolidated financial statement.

# Notes to the consolidated financial statements

# Note 1 General information

Kitron ASA and its subsidiaries (the group) comprise one of Scandinavia's leading enterprises in the development, industrialisation and manufacturing of electronics for the energy/telecoms, defence/aerospace, offshore/marine, medical equipment and industry segments. The group has operations in Norway, Sweden, Lithuania, Germany, US and China. Kitron ASA has its head office at Billingstad outside Oslo in Norway and is listed on the Oslo Stock Exchange. The consolidated accounts were considered and approved by the company's board of directors on 20 March 2013.

# Note 2 Summary of the most significant accounting principles

The most significant accounting principles applied in the preparation of the consolidated financial statements are detailed below. These principles have been applied uniformly in all the periods unless otherwise stated.

#### Basis for preparations

The consolidated financial statements of Kitron ASA have been prepared in accordance with International Financial Reporting Standards and IFRIC interpretations. The consolidated financial statements have been prepared under the historical cost convention. The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in note 4.

# Changes in accounting policy and disclosures

a) New and amended standards adopted by the group There are no IFRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after 1 January 2012 that would be expected to have a material impact on the group.

#### (b) New standards and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2012, and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the group, except the following set out below: Amendment to IAS 1, 'Financial statement presentation' regarding other comprehensive income. The main change resulting from these amendments is a requirement for entities to group items presented in 'other comprehensive income' (OCI) on the basis of whether they are potentially reclassifiable to profit or loss subsequently (reclassification adjustments). The amendments do not address which items are presented in OCI.

IAS 19, 'Employee benefits', was amended in June 2011. The impact on the group will be as follows: to immediately recognise all past service costs; and to replace interest cost and expected return on plan assets with a net interest amount that is calculated by applying the discount rate to the net defined benefit liability (asset). The group is yet to assess the full impact of the amendments.

IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. IFRS 9 was issued in November 2009 and October 2010. It replaces the parts of IAS 39 that relate to the classification and measurement of financial instruments. IFRS 9 requires financial assets to be classified into two measurement categories: those measured as at fair value and those measured at amortised cost. The determination is made at initial recognition. The classification depends on the entity's business model for managing its financial instruments and the contractual cash flow characteristics of the instrument. For financial liabilities, the standard retains most of the IAS 39 requirements. The main change is that, in cases where the fair value option is taken for financial liabilities, the part of a fair value change due to an entity's own credit risk is recorded in other comprehensive income rather than the income statement, unless this creates an accounting mismatch. The group is yet to assess IFRS 9's full impact and intends to adopt IFRS 9 no later than

the accounting period beginning on or after 1 January 2015. The group will also consider the impact of the remaining phases of IFRS 9 when completed by the Board.

IFRS 10, Consolidated financial statements', builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. The group is yet to assess IFRS 10's full impact and intends to adopt IFRS 10 no later than the accounting period beginning on or after 1 January 2013.

IFRS 12, 'Disclosures of interests in other entities', includes the disclosure requirements for all forms of interests in other entities, including joint arrangements, associates, special purpose vehicles and other off balance sheet vehicles. The group is yet to assess IFRS 12's full impact and intends to adopt IFRS 12 no later than the accounting period beginning on or after 1 January 2013. There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the group.

IFRS 13, 'Fair value measurement', aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP.

# Consolidation principles **Subsidiaries**

The consolidated financial statements include the parent company, Kitron ASA, and all its subsidiaries. Subsidiaries are all units in which the group has a controlling influence on the unit's financial and operational strategy, normally through owning more than half the voting capital. When determining whether a controlling influence exists, the effect of potential voting rights which can be exercised or converted on the balance sheet date are taken into account. Subsidiaries are consolidated from the time when control transfers to the group, and de-consolidated when the control ceases. The purchase method is used to consolidate acquired subsidiaries. The acquisition cost at the transaction date is attributed to the fair value of assets provided as consideration for the acquisition, equity instruments issued, liabilities incurred through the transfer of control and direct transaction costs. Identifiable assets and debt acquired are recognised

at their fair value at the transaction date, regardless of possible minority interests. Transaction costs which exceed the fair value of identifiable net assets in the subsidiary are carried as goodwill. If the transaction costs are lower than the fair value of identifiable net assets in the subsidiary, the difference is recognised in the profit and loss account at the acquisition date.

Intra-group transactions, balances and unrealised gains are eliminated. Unrealised losses are eliminated, but are assessed as an indicator of impairment loss on the transferred asset. The accounting principles for subsidiaries have been amended to accord with the group's principles.

#### Associated companies

The group has no joint ventures or associated companies.

#### Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments are defined as the corporate management.

#### Translation of foreign currencies Functional and presentation currencies

The accounts of the individual units are compiled in the principal currency used in the economic area in which the unit operates (the functional currency). The consolidated accounts are presented in NOK, which is both the functional and the presentation currency for the parent company.

#### Transaction and balance sheet items

Transactions in foreign currency are translated to the functional currency at the exchange rate prevailing at the transaction date. Currency gains and losses which arise from the settlement of such transactions, and when translating monetary items (assets and liabilities) in foreign currencies at 31 December at the exchange rate on the balance sheet date, are recognised in the profit and loss account.

#### Group companies

The profit and loss statements and balance sheets for group units (none of which are affected by hyperinflation) in functional currencies which differ from the presentation currency are translated as follows:

- The balance sheet is translated at the closing exchange rate on the balance sheet date
- The profit and loss statement is translated at the average exchange rate
- Translation differences are recognised directly in equity and specified separately

 Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate

#### Property, plant and equipment

Tangible fixed assets primarily embrace buildings and land, machinery, equipment, and fixtures and fittings. They also include leased buildings, machinery and equipment where the lease is considered to be a financing method (financial leasing). Tangible fixed assets are stated at historical cost less accumulated depreciation and impairments. They are recognised in the balance sheet and depreciated on a straight-line basis to their residual value over their expected useful life, which is:

- Buildings: 20-33 years
- Machinery and operating equipment: 3-10 years

Land is not depreciated. The useful life of fixed assets and their residual value are reassessed on every balance sheet date and amended if necessary. When the carrying amount of a fixed asset is higher than the estimated recoverable amount, the value is written down to the recoverable amount.

On-going maintenance of fixed assets is charged as an operating cost, which upgrading or improvements are added to the historical cost of the asset and depreciated accordingly. Gain and loss on disposals is recognised in the profit and loss account as the difference between the sales price and the carrying amount.

Fixed assets subject to depreciation are tested for impairment when conditions arise.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. When assessing impairment, fixed assets are grouped at the lowest level for which identifiable independent cash inflows exist (cash generating units). At each reporting date, an assessment is made of the opportunity for reversing earlier impairment charges on fixed assets.

#### Intangible assets Goodwill

Goodwill is the difference between the acquisition of a business and the fair value of the group's share of net identifiable assets in the business at the acquisition date. Goodwill is tested annually for impairment and recognised in the balance sheet at its acquisition cost less impairment charges. Impairment losses on goodwill are not reversed. When assessing the need to make an impairment charge on goodwill, the goodwill is allocated to relevant cash-generating units. The allocation is made to those cash-generating units or groups of such units which are expected to benefit from the acquisition. The group allocates goodwill to cash- generating units in each country in which it operates.

#### **Computer software**

Computer software is depreciated on a straight-line basis to their residual value over their expected useful life, which is 7 years.

#### Financial assets

The group classifies its financial assets in the following categories based on the purpose for which the financial assets were acquired: loans and receivables, and available for sale. Management determines the classification of its financial assets at initial recognition.

#### Available-for-sale financial assets

Available-for-sale financial assets are non derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed payments which are not traded in an active market. They are classified as current assets unless they mature more than 12 months after the balance sheet date. When maturing more than 12 months after the balance sheet date, loans and receivables are classified as non-current assets. Loans and receivables are classified as accounts receivable and other receivables in the balance sheet.

#### **Recognition and measurement**

Regular purchases and sales of financial assets are recognised on the trade-date - the date on which the group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investment have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are subsequently carried at amortised cost using the effective interest method.

#### Inventory

Inventory comprises purchased raw materials, work in progress and finished goods. It is stated at the lower of average acquisition cost and net realisable value. Cost is determined using the weighted average method. Acquisition costs for work in progress are direct material costs and payroll expenses plus indirect costs (based on normal activity).

#### Accounts receivable

Accounts receivable are recognised initially in the balance sheet at their fair value. Provision for bad debts is recognised in the accounts when objective indicators suggest that the group will not receive a settlement in accordance with the original terms. Significant financial problems at the customer, the probability that the customer will go into liquidation or undergo financial reconstruction, and postponements of or shortfalls in payment are regarded as indicators that a receivable needs to be written down. The provision represents the difference between the carrying amount and the recoverable amount, which is the present value of expected cash flows discounted by the effective interest rate. Changes in the provision are recognised in the profit and loss account as other operating expenses.

#### Cash and cash equivalents

Cash and cash equivalents include cash and deposits in bank accounts. Amounts drawn on overdraft facilities are included in loans under current liabilities.

#### Share capital

The share capital comprises the number of shares multiplied by their nominal value, and are classified as equity. Expenses which can be attributed directly to the issue of new shares or options (less tax) are recognised in equity as a reduction in the proceeds received.

#### Loans

Loans are recognised initially at fair value, net of transaction costs incurred. Loans are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the income statement over the period of the loans using the effective interest method. Borrowing costs are charged to the profit and loss. Loans are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

Current and deferred income tax The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substatantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred tax is calculated using the liability method on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. If, however, deferred tax arises when initially recognising a liability or asset in a transaction which is not the integration of a business and which at the transaction date has no effect on the profit and loss statement or on tax, it is not recognised. Deferred tax is determined using tax rates and laws which have been substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability settled. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available, and that the temporary differences can be deducted from this profit. Deferred tax is calculated on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary differences is controlled by the group and it is probable that they will not be reversed in the foreseeable future.

### Pension commitments, bonus schemes and other compensation for employees

#### Pension commitments

Group companies have various pension schemes. These schemes are generally funded through payments to insurance companies or pension funds on the basis of periodic actuarial calculations. The group has both defined contribution and defined benefit plans. A defined contribution plan is one under which the group pays fixed contributions to a separate legal entity. The group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is one which is not a defined contribution plan, and typically defines an amount of pension benefit an employee will receive on retirement. That benefit is normally dependent on one or more factors such as age, years of service and pay. The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the balance sheet date less the fair value of plan assets. Changes in pension commitments relating to changes in pension plans are allocated over the average remaining period of service. The same applies to variance in underlying pension assumptions to the extent that these exceed 10 per cent of the larger of pension commitments and pension fund assets (corridor). The pension commitment is calculated annually by an independent actuary using a straight-line earnings method. The present value of the defined benefit obligations is determined by discounting the estimated future cash outflows using interest rates corresponding to a 10-year Norwegian government bond extended in duration to provide a term to maturity approximating to the terms of the related pension liability. Estimated payroll tax on the net pension commitment calculated by an actuary is added to the carrying amount of the obligation. Changes in pension plan benefits are recognised immediately in the profit and loss account unless rights in the new pension plan are conditional on the employee remaining in service for a specific period of time (the vesting period). In that case, the costs associated with the change in benefit are amortised on a straight-line basis over the vesting period. For defined contribution plans, the group pays contribution to publicly- or privately administered pension insurance plans on an obligatory, contractual or voluntary basis. The group has no further payment obligations once the contributions have been paid. The contributions are recognised as a payroll expense when they fall due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### Bonus schemes

Certain senior executives have bonus agreements related to the attainment of specified targets for the business (budgets and activities). Obligations (provisions) and costs (pay) are recognised for bonuses in accordance with the company's contractual obligations.

#### Severance pay

Severance pay is given when the contract of employment is terminated by the group before the normal age of retirement or when an employee voluntarily agrees to leave in return for such a payment. The group recognises severance pay in the accounts when it is demonstrably obliged either to terminate the contract of employment for existing employees in accordance with a formal, detailed plan which the group cannot rescind, or to make a payment as a consequence of an offer made to encourage voluntary resignations. Severance pay which falls due more than 12 months after the balance sheet date is discounted to present value.

#### Provisions

The group makes provisions when a legal or constructive obligation exists as a result of past events, it is more likely than not that an transfer of financial resources will be required to settle the obligation, and the amount of the obligation can be estimated with a sufficient degree of reliability. Provisions relate primarily to restructuring costs. Obligations falling due more than 12 months after the balance sheet date are discounted to present value.

#### Government Grants

Government grants including non-monetary grants at fair value, will only be recognised when there is reasonable assurance that the company will comply with the conditions attaching to them, and the grants will be received. The grants are recognised as cost reductions in the profit and loss statement.

#### Revenue recognition

Revenue from the sale of goods and services is recognised at fair value, net of VAT, returns, discounts and rejects.

#### Sales of goods

Sales of goods are recognised in the profit and loss account when a unit within the group has delivered its products to the customer and the customer has accepted the product.

#### Sales of services

Sales of services embrace development assignments and services related to industrialisation. Service deliveries are partly project-based and partly hourly-based. Sales of project-based services are recognised in the period in which the services are rendered, based on the degree of completion of the relevant project. The degree of completion is determined by measuring the services provided as a proportion of the total services to be rendered. Hourly-based services are recognised in the period when the service is rendered.

#### Interest income

Interest on bank deposits is recognised in the period when it is earned.

#### Leasing

Leases where a significant portion of the risks associated with the fixed asset are retained by the lessor are classified as operating leasing. Payments made under operating leases are recognised in the profit and loss statement on a straight-line basis over the period of the lease.

The group leases certain property, plant and equipment. Leases of property, plant and equipment where the group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate of the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease term.

#### Dividend payments

Possible dividend payments to the company's shareholders are recognised as a liability in the group's financial statements in the period when the dividend is approved by the general meeting.

## Note 3 Financial risk

The company is exposed through its business to a number of financial risks. Its corporate routines for risk management focus on the unpredictability of the financial markets, and endeavour to minimise potential negative effects arising from the company's financial dispositions.

#### Market risk

Currency risk: The group is exposed to changes in foreign exchange rates because a significant share of the group's goods and services are sold in such currencies. At the same time raw material are bought in foreign currency and the operating costs in foreign group entities are in local currency. To reduce the currency risk the company's standard contracts include currency clauses which allow the company to adjust the price when the actual exchange rate differs significantly from the agreed base rate. The group has not established other significant currency hedge arrangements over and above its standard contracts with customers. The most significant foreign currencies are SEK, LTL, EURO and USD. The group has significant investments in foreign operations whose net assets are exposed to foreign currency translation risk in SEK, LTL, EUR, USD and RMB.

At 31 December, if the currency had weakened/ strengthened by 1 per cent against the US dollar with all variables held constant, post -tax profit for the year would have been NOK 1.3 million (2011: NOK 0.2 million) higher/lower, mainly as a result of foreign exchange gains/losses on translation of US dollar denominated bank deposits, trade receivables and debt. At 31 December, if the currency had weakened/ strengthened by 1 per cent against the EURO with all variables held constant, post –tax profit for the year would have been NOK 0.3 million (2011: NOK 0.3 million) higher/lower, mainly as a result of foreign exchange gains/losses on translation of EURO denominated bank deposits, trade receivables and debt.

Price risk: The company is exposed to price risk both because raw materials follow international market prices for electronic and mechanical components and because the company's goods and services are subject to price pressures. Routines have been established for procurement by the company's own sourcing organisation, which negotiates group contracts. The sourcing function allows Kitron to achieve improved material prices.

The company is exposed to price risk on share prices in Available-for-sale financial assets. However, these investments are insignificant and the company has not established specific measures in order to reduce this risk.

#### Credit risk

Credit risk arises from cash and cash equivalents, deposits with bank and receivables. The bulk of the group's accounts receivable are credit insured. Kitron accordingly bears credit risk only for accounts receivable which are not insured. The company has routines to ensure that uninsured sales on credit are made only to creditworthy customers.

#### Liquidity risk

Cash flow forecasting is performed in the operating entities of the group and aggregated by group finance. Group finance monitors rolling forecasts of the group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that the group does not breach borrowing limits or covenants on any of its borrowing facilities.

Kitron's financing is primarily short-term and based on factoring finance for accounts receivable. This means

that fluctuations in turnover affect the company's liquidity. In addition, drawing facilities have been established in banks which counteract the liquidity fluctuations related to turnover.

The table below shows the group's financial loans including interest into relevant maturity groupings based on the remaining period at the balance sheet date to contractual maturity date.

#### Liquidity risk

Periods to maturity of financial liabilities incl. interest:

(Amounts in NOK 1000)	Less than one year	Between one and two years	Between two and five years	More than five years
At 31 December 2012	one year			into youro
Bank overdraft	53 815	-	-	-
Leasing	8 670	11 776	22 970	-
Factoring debt	214 524			
Other financial loans		-	12 951	-
Trade and other payables	228 757			
Other provisions	4 269			
At 31 December 2011				
Bank overdraft	37 007			
Leasing	13 986	15 123	26 812	-
Factoring debt	209 973	-	-	-
Other financial loans			16 442	
Trade and other payables	285 314			
Other provisions	29 977			
1				

The table includes discounted figures.

#### Interest rate risk

The group's interest rate risk arises mainly from shortterm borrowings (factoring debt and bank overdraft). Only a minor part of the loans are long-term borrowings (leasing debt).The group's borrowings are mainly with variable rates which expose the group to cash flow interest rate risk.

Interest on the group's interest-bearing debt is charged at the relevant market rate prevailing at any given time (mainly one month interbank offered rate – Nibor, Stibor, Libor or Vilibor as the case may be – plus the agreed interest margin). There will not occur any gain/ loss on the balance sheet amounts in case interest rates are increased or lowered. At 31 December 2012, if interest rate on NOK borrowings had been 1 percentage points higher/lower with all other variables held constant, post-tax profit for the year would have been NOK 1.4 million (2011: NOK 1.6 million) lower/higher, mainly as a result of higher/lower interst expense on floating rate borrowings. At 31 December 2012, if interest rate on borrowings in foreign currency had been 1 percentage points higher/lower with all other variables held constant, post-tax profit for the year would have been NOK 1.7 million (2011: NOK 1.3 million) lower/higher. External financing for the group's operational companies takes place in the functional currency. No interest rate instruments have been established in the group. The company does not have significant interest-bearing assets, so that its income and cash flow from operational activities are not significantly exposed to changes in the market interest rate.

#### Capital risk management

The group's objectives when managing capital are to safeguard the group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The gearing ratios at 31 December 2012 and 2011 were as follows:

(Amounts in NOK 1000)	2012	2011
Total borrowings (note 22)	308 097	299 176
Cash and cash equivalents (note 17)	(56 820)	(50 916)
Net debt	251 277	248 260
Total equity	469 921	436 009
Total capital	721 198	684 269
Gearing ratio	35%	36%

## Note 4 Important accounting estimates and discretionary assessments

Estimates and discretionary assessments are based on historical experience and other factors, including expectations of future events which are considered to be likely under present conditions. The group prepares estimates and makes assumptions about the future. Accounting estimates derived from these will by definition seldom accord fully with the final outcome. Estimates and assumptions which represent a substantial risk for significant changes in the carrying amount of assets and liabilities during the coming fiscal year are discussed below.

#### Estimated value of goodwill

The group performs annual tests to assess the fall in value of goodwill. The recoverable amount from cash generating units is determined on the basis of present-value calculations of expected annual cash flows. These calculations require the use of estimates for cash flows and the choice of discount rate before tax for discounting the cash flows. A 10 per cent reduction in the estimated contribution margin or increase in the discount rate before tax for discounting cash flows would not have generated an additional impairment charge for goodwill. Additional information is disclosed in note 12.

#### Pension benefits

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations. The group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the group considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability. Other key assumptions for pension obligations are based in part on current market conditions. Additional information is disclosed in note 24.

#### Deferred tax assets

The group performs annual tests for impairment of deferred tax assets. Part of the basis for recognising deferred tax assets are based on applying the loss carried forward against future taxable income in the group. This requires the use of estimates for calculating future taxable income.

# Note 5 Segment information

The corporate management is the Group's chief operating decision maker. The Group's operating segments are based on the reporting the corporate management is steering by when it assigns resources and evaluates profitability.

The Corporate Management has evaluated, on the basis of internal reporting to the chief operating decision maker that the Group operates in one segment, electronics manufacturing services (EMS). The income comes from sales of goods and services in the fields of development, industrialization and production to customers involved in Defence/Aerospace, Energy/Telecoms, Industry, Medical equipment and Offshore/Marine. No operating segments have been aggregated to form this operating segment on which it is reported.

The corporate management assesses the results of the segment based on revenue and EBIT.

Sales by lines of business

The table shows the EMS turnover by industry:

(Amounts in NOK 1000)	2012	2011
Defence/Aerospace	314 104	331 620
Energy/Telecoms	215 883	265 498
Industry	392 343	415 336
Medical equipment	458 242	466 953
Offshore/Marine	314 454	176 691
Total sales revenues	1 695 026	1 656 098

Geographical breakdown sales

The geographical distribution is based on countries where the customers are located.

(Amounts in NOK 1000)	2012	2011
Norway	738 547	799 123
Sweden	842 419	760 865
Rest of Europe	58 028	57 594
USA	52 261	38 516
Other	3 771	-
Total	1 695 026	1 656 098

Two customers counts for 13% and 12% each, the others are below 10% each.

Geographical breakdown of assets and investments

		Norway		Sweden		Lithuania
(Amounts in NOK 1000)	2012	2011	2012	2011	2012	2011
Assets	447 077	519 618	199 318	191 462	160 881	188 379
		China		Germany		USA
(Amounts in NOK 1000)	2012	2011	2012	2011	2012	2011
Assets	81 320	40 766	5 711	7 370	25 116	17 904

Included in assets under geographical segment is property, plant and equipment and intangible assets excluding deferred tax asset.

# Note 6 Other gains / (losses)

2012	2011
4 763	2 152
(1 015)	(4 204)
3 748	(2 052)
	4 763 (1 015)

# Note 7 Employee benefit

(Amounts in NOK 1000)	2012	2011
Payroll	322 888	331 777
Payroll tax	59 429	67 317
Net pension costs defined benefit plans (note24)	1 348	1 517
Pension costs defined contribution plans	10 647	10 744
Other remuneration	37 271	20 204
Total	431 583	431 560
Average number of man-years	1 184	1 1 3 5
Average number of employees	1 235	1 193

# Note 8 Financial items

(Amounts in NOK 1000)	2012	2011
Interest income	1 290	1 599
Other financial income	511	2 974
Finance income	1 801	4 573
Interest expenses	(15 422)	(13 658)
Other financial expenses	(4 972)	(5 831)
Disagio	(7 502)	(580)
Finance expenses	(27 896)	(20 069)
Net financial items	(26 095)	(15 495)

# Note 9 Income tax expense

(Amounts in NOK 1000)	2012	2011
Tax payable	3 662	3 296
Deferred tax (Note 23)	(5 241)	1 342
Income tax expense	(1 579)	4 638

The tax on the group's profit before tax differs from the theoretical amount that would arise using the domestic tax rate applicable to profits of the consolidated entities as follows:

(Amounts in NOK 1000)	2012	2011
Ordinary profit before tax	44 818	23 167
Tax calculated at the domestic rate (28 %)	12 549	6 487
Expenses not deducible for tax purposes	(1 545)	925
Tax loss for which no deferred income tax asset was recognised	789	1 763
Recognition of deferred tax asset	(13 644)	-
Effect on deferred tax asset due to change in tax rate in Sweden	4 339	-
Effect on different tax rates in countries in which the group operates	(4 067)	(4 537)
Tax cost	(1 579)	4 638

The income tax expense is calculated using the domestic tax rate. The tax rate is 28,0 % in Norway, 26,3 % in Sweden, 15,0 % in Lithuania, 25,0 % in China, 16,5 % in Hong Kong, 43,8 % in USA and 15,0 % in Germany

The tax (charge)/credit relating to components of other comprehensive income is as follows:

		2012			2011	
(Amounts in NOK 1000)		Tax (charge)		Tax (charge)		
	Before tax	credit	After tax	Before tax	credit	After tax
Currency translation differen	nces <b>(3 837)</b>	-	(3 837)	(2 109)	-	(2 109)
Current tax	-	-	-	-	-	-
Deferred tax	-	-	-	-	-	-

# Note 10 Earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company by weighted avarage number of ordinary shares in issue during the year. The company has no own shares. Hence is basic earnings per share the same as diluted earnings per share.

(Amounts in NOK 1000)	2012	2011
Profit attributable to equity holders of the company	46 397	18 529
Profit from discontinued operations attributable to equity holders of the company	-	(986)
Total	46 397	17 543
Weigthed avarage number of ordinary shares in issue (thousands)	172 962	172 962
From continuing operations	0.27	0.11
From discontinued operations	-	(0.01)
Basic/diluted earnings per share	0.27	0.10

(Amounts in NOK 1000)	Machinery and equipment	Buildings and land	Total
At 1 January 2011	equipment	land	10101
Acquisition cost	690 374	77 865	768 239
Accumulated depreciation/impairment	(586 856)	(49 314)	(636 170)
Accounting carrying amount	103 518	28 551	132 069
Fiscal 2011			
Opening balance	103 518	28 551	132 069
Conversion differencies	117	(114)	3
Additions	36 874	3 107	39 981
Disposals	(3 002)	(85)	(3 087)
Depreciation	(27 626)	(1 820)	(29 447)
Closing balance	109 881	29 639	139 520
At 31 December 2011			
Acquisition cost	724 363	80 773	805 136
Accumulated depreciation/impairment	(614 482)	(51 134)	(665 616)
Accounting carrying amount	109 881	29 639	139 520
Fiscal 2012			
Opening balance	109 881	29 639	139 520
Conversion differencies	(2 500)	(1 330)	(3 830)
Additions	19 526	1 878	21 404
Disposals	(149)	(76)	(224)
Depreciation	(28 268)	(1 434)	(29 702)
Closing balance	98 490	28 677	127 168
At 31 December 2012			
Acquisition cost	741 241	81 245	822 486
Accumulated depreciation/impairment	(642 750)	(52 568)	(695 319)
Accounting carrying amount	98 490	28 677	127 168

Accounting carrying amount includes the carrying amount of fixed assets which are treated for accounting purposes as financial leasing, see note 22. Machinery and equipment, buildings and land were provided at 31 December as security for NOK 78.4 million and NOK 4.9 million (2011: NOK 81.9 million and NOK 5.4 million), see note 22.

# Note 12 Goodwill

(Amounts in NOK 1000)	Goodwill
At 1 January 2011	
Acquisition cost	30 618
Accumulated impairment charge	3 832
Accounting carrying amount	26 786
Fiscal 2011	
Opening balance	26 786
Closing balance	26 786
At 31 December 2011	
Acquisition cost	30 618
Accumulated impairment charge	3 832
Accounting carrying amount	26 786
Fiscal 2012	
Opening balance	26 786
Closing balance	26 786
At 31 December 2012	
Acquisition cost	30 618
Accumulated impairment charge	3 832
Accounting carrying amount	26 786

The company's cash-generating units are identified by country.

Allocation of carrying amount of goodwill by business area	a and by coun	try:
(Amounts in NOK 1000)	2012	2011
Norway	715	715
Sweden	3 555	3 555
Lithuania	20 062	20 062
Germany	2 454	2 454
Total	26 786	26 786

The recoverable amount for a cash-generating unit is based on a calculation of value in use.

The cash flow assumption is based on financial budgets approved by the company's management. These calculations are based on growth assumptions which correspond with industry expectations of growth in the EMS market in the coming years (10 per cent annually) and no significant changes in margins. The calculations are based on cash flows for the next five years and a discount rate of 12 per cent.

# Note 13 Other intangible assets

(Amounts in NOK 1000)	ERP System	MES System	Total
At 1 January 2011			
Acquisition cost	31 438	-	31 438
Accounting carrying amount	31 438	-	31 438
Fiscal 2011			
Opening balance	31 438	-	31 438
Conversion differencies	(152)	-	(152)
Additions	9 101	4 046	13 147
Depreciation	(3 686)	(4)	(3 690)
Closing balance	36 701	4 042	40 743
At 31 December 2011			
Acquisition cost	40 387	4 046	44 433
Accumulated depreciation	(3 686)	(4)	(3 690)
Accounting carrying amount	36 701	4 042	40 743
Fiscal 2012			
Opening balance	36 701	4 042	40 743
Conversion differencies	(200)	-	(200)
Additions	873	1 402	2 275
Disposals	(40)	-	(40)
Depreciation	(5 872)	(18)	(5 890)
Closing balance	31 462	5 426	36 888
At 31 December 2012			
Acquisition cost	41 020	5 448	46 468
Accumulated depreciation	(9 558)	(22)	(9 580)
Accounting carrying amount	31 462	5 426	36 888

The software (MES system) is under implementation and is not yet fully operational. Therefor there is limited depreciation in 2012. The MES system will be depreciated over 7 years when fully operational, the same number of years as for the ERP system. Remaining amortisation period for the ERP system is 5 years.

# Note 14 Available-for-sale financial assets

### Investment in shares

Group	Business office	Shareholding	Voting share Acquisition cost		Book value
Company's name					
Let's train AS	Oslo	20 %	20 %	150	1
Total 2011				150	1
Let's train AS	Oslo	20 %	20 %	150	1
Total 2012				150	1

# Note 15 Accounts receivable and other receivables

(Amounts in NOK 1000)	2012	2011
Accounts receivable	283 455	309 032
Provision for bad debts	(1 277)	(7 698)
Accounts receivable - net	282 178	301 335
Receivable from related parties (note 29)	26 928	36 146
Earned non-invoiced income	970	1 943
Prepaid costs	1 152	3 188
Other receivables	23 849	18 217
Total	335 077	360 829
Current items	335 077	360 829

Long-term receivables are non-interest-bearing long-term receivables. All long-term receivables fall due within five years from the balance sheet date.

Fair value of accounts receivable and other receivables:

(Amounts in NOK 1000)	2012	2011
Accounts receivable - net	282 178	301 335
Receivable from related parties (note 29)	26 928	36 146
Earned non-invoiced income	970	1 943
Prepaid costs	1 152	3 188
Other receivables	23 849	18 217
Total	335 077	360 829

For current receivables, the carrying amount is virtually identical with the fair value.

As of 31 December 2012 accounts receivables of NOK 286.1 million were fully performing. (2011: 301.3 million).

As of 31 December 2012 accounts receivables of 47.0 million (2011: NOK 33.3 million) were past due but not impaired.

These relate to a number of independent customers for whom there is no recent history of default.

The ageing analysis of these trade receivables is as follows:

(Amounts in NOK 1000)	2012	2011
Up to 3 months	43 828	30 461
3 to 6 months	3 148	2 835
Total	46 976	33 296

As of 31 December 2012 trade receivables of NOK 1.3 million were impaired and provided for (2011: NOK 8.6).

The ageing analysis of these trade receivables is as follows:

(Amounts in NOK 1000)	2012	2011
Up to 3 months	753	454
3 to 6 months	173	541
Over 6 months	351	7 624
Total	1 277	8 619

The carrying amount of the groups,s trade and other receivables are denominated in the following currencies:

(Amounts in NOK 1000)	2012	2011
CNY	3 912	3 221
EUR	61 763	62 360
LTL	8 115	8 309
NOK	123 725	171 293
SEK	99 321	100 139
USD	38 239	15 508
Total	335 077	360 829

Movements on the group provision for impairment of trade receivables are as follows:

(Amounts in NOK 1000)	2012	2011
Provision at 1 January	(7 698)	(5 673)
Provision for receivables impairment	(216)	(2 025)
Receivables written off during the year as uncollectable	6 637	-
Provision at 31 December	(1 277)	(7 698)

The creation and release of provision for impaired receivables have been included in other operating expenses in the profit and loss statement. Amounts charged to the allowance account are generally written off when there is no expectation of recovering additional cash.

The maximum exposure to credit risk at the reporting date is the carrying value of the receivables mentioned above. The group does not hold any collateral as security. However, the company has credit insurance that reduces the credit risk on account receivables.

The total impairment charge recognised in the profit and loss account for the year is NOK (0.2) million (2011: NOK 2.0 million).

No special concentration of accounts receivable exists which poses an abnormal credit risk. Accounts receivable and other receivables at 31 Desember 2012 provided security for NOK 217.7 million (2011: 228.8 million), see note 22.

# Note 16 Inventories

(Amounts in NOK 1000)	2012	2011
Raw materials and purchased semi-manufactures	236 707	245 222
Work in progress	56 935	69 916
Finished goods	43 042	31 657
Total inventory	336 683	346 795

There is not recognised any impairment charges in the profit and loss account for the year 2012. (2011: NOK 1.9 million). Inventory at 31 December 2012 provides security for NOK 295.3 million, see note 22.

# Note 17 Cash, Cash Equivalents and Bank Overdraft

(Amounts in NOK 1000)	2012	2011
Cash and cash eqiuvalents	56 820	50 917
Cash, cash equivalents and bank overdraft in the cash flow statement co	omprise:	
(Amounts in NOK 1000)	2012	2011
Cash and cash equivalents	56 820	50 917
Overdraft drawn down (Note 22)	(51 498)	(35 245)
Locked-in bank deposits	(11 137)	(19 186)
Total	(5 815)	(3 514)
(Amounts in NOK 1000)	2012	2011
Bank overdraft facilities 31 December	178 240	130 500
Net drawn on overdraft facilities 31 December	(51 498)	(35 245)
Locked-in bank deposits 31 December		
Security for tax withholding	163	148
Security for factoring receivables	10 974	10 811
Security for rent guarantee	-	8 227
Total	11 137	19 186

Kitron ASA has established a group account agreement with the company's principal banks. This embrace Kitron ASA and Norwegian, Swedish, German and US subsidiaries.

# Note 18 Assets of disposal group classified as held for sale and discontinued operations

Income statement information

(Amounts in NOK 1000)	2012	2011
Revenue	-	-
Expenses	-	(1 369)
Profit (loss) before income tax	-	(1 369)
Tax	-	383
Profit (loss) after income tax	-	(986)

Profit (loss) from discontinued operations	-	(986)

Cash flow statement information

(Amounts in NOK 1000)	2012	2011
Net cash flow from operating activities	-	-
Net cash flow from investment activities	-	-
Net cash flow from financing activities	-	-
Change in cash and bank credit	-	-
Cash and bank credit opening balance	-	-
Cash and bank credit closing balance	-	-

#### Discontinued operations

In June 2009 the Kitron Group sold Kitron Microelectronics AS. Loss on discontinued operations in 2011 is related to receivables tied to a loan Norbitech AS had to Kitron ASA. At the end of both years there are no disposal groups of assets and liabilities held for sale. There was no cash effect connected to the transaction in 2011 or 2012.

# Note 19 Share capital and premium

Share capital and share premium reserve

(Amounts in NOK 1000)	Number of shares (thousands)	Ordinary shares	Premium	Total
At 1 January 2011	172 962	172 962	456 058	629 020
At 31 December 2011	172 962	172 962	456 058	629 020
At 31 December 2012	172 962	172 962	456 058	629 020

Shares and shareholder information

The company's share capital at 31 December 2012 comprised 172,961,625 shares with a nominal value of NOK 1 each. Each share carries one vote. There were 2,694 shareholders at 31 December 2012.

The 20 largest shareholders in Kitron ASA at 31 December 2012:

Shareholder	Number	Percentage
Nordea Bank Plc Finland 1)	57 037 000	32.98 %
Kongsberg Gruppen ASA	33 439 153	19.33 %
UBS AG Zurich 2)	29 882 108	17.28 %
MP Pensjon PK	10 792 537	6.24 %
SES AS	3 200 000	1.85 %
VPF NORDEA SMB	2 526 390	1.46 %
Bjørn Håheim	1 072 488	0.62 %
Capreca AS	1 000 000	0.58 %
JAH AS	1 000 000	0.58 %
Jørgen Teigen	875 000	0.51 %
AS Swedbank clients	872 548	0.50 %
Hybrid AS	819 291	0.47 %
AB SEB Bankas	800 465	0.46 %
Kjell Løite	790 150	0.46 %
JPMBLSA	657 860	0.38 %
Helge Hareland	650 000	0.38 %
Petter Torgersen	636 000	0.37 %
T10 Invest	500 837	0.29 %
Handel Partner AS	450 000	0.26 %
Gems Global Electronic Minibar	400 000	0.23 %
Total 20 largest shareholders	147 401 827	85.22 %
Total other shareholders	25 559 798	14.78 %
Total outstanding shares	172 961 625	100.00 %

1) Sievi Capital plc.: 32.96%. Others: 0.02% of the shares in Kitron ASA

2) Amber Trust II SCA: 13.77% , KJK Fund SICAV-SIF: 3.09%, others: 0.42%

#### Mandates Increasing the share capital

The ordinary general meeting of 26 April 2012 authorised the board to execute one or more share capital increases by issuing a number of shares maximized to 10 per cent of Kitron's registered share capital at 26 April 2012. The total amount by which the share capital may be increased is NOK 17 296 162.50. The authority applies until the ordinary general meeting in 2013, but no longer than 30 June 2013. The authority may be utilised for mergers and acquisitions or to raise funds for investments. The authority had not been exercised at 31 December 2012.

#### **Own shares**

The ordinary general meeting on 26 April 2012 authorised the board to acquire own shares, for a total nominal value of up to NOK 17 296 162.50, which is equal to 10 per cent of Kitron's registered share capital at 26 April 2012. Under the aut0horisation the company shall pay minimum NOK 1.00 per share and maximum the prevailing market price per share on the day the offer is made, provided, however, that the amount does not exceed NOK 25.00 per share. The authority is valid until the ordinary general meeting in 2013 but no longer than 30 June 2013. The authority had not been exercised at 31 December 2012.

# Note 20 Share-based payments

There are at 31 December 2012 no outstanding subscription rights.

The following directors and members of the corporate management team held shares in the company at 31 December:

Board

		Number of shares 2012	Number of shares 2011
Asa-Matti Lyytinen, chairman	(1)	-	-
Arne Solberg, deputy chairman	(2)	-	-
Martynas Cesnavicius, board member	(3)	-	-

#### Corporate management team

	Number of shares 2012	Number of shares 2011
Jan Liholt, vice president	107 660	107 660
Bengt Enbom, vice president	10 000	10 000

(1) Asa-Matti Lyytinen was an advisor of Sievi Capital plc. per 31 December 2012, which owns 32.96 per cent of the shares in Kitron ASA.

(2) Arne Solberg was a director in Kongsberg Gruppen ASA per 31 December 2012, which owns 19.33 per cent of the shares in Kitron ASA

(3) Martynas Cesnavicius was an advisor at Firebird Management LLC per 31 December 2012, a New York based hedge fund. Firebird Management LLC is a partner in Amber Trust II which holds 13.77 per cent of the shares in Kitron ASA.

## Note 21 Accounts payable and other current liabilities

(Amounts in NOK 1000)	2012	2011
Accounts payable	140 382	194 831
Public duties	23 207	25 252
Payable to related parties (note 29)	1 184	1 376
Costs incurred	63 445	63 661
Total	228 218	285 120

### Note 22 Borrowings

Amounts in NOK 1000	2012	2011
Long-term loans		
Leasing	32 303	37 839
Other	12 104	15 295
Total	44 407	53 134
Current loans		
Bank overdraft	51 498	35 245
Factoring debt	205 286	199 974
Leasing	6 906	10 823
Total	263 690	246 042
Total loans	308 097	299 176

Periods to maturity of long-term loans:

(Amounts in NOK 1000)	2012	2011
Between one and two years	10 322	12 663
Between two and five years	34 085	40 471
Total	44 407	53 134

Effective interest rate at the balance sheet date:

		2012		2011
	NOK	Other	NOK	Other
Bank overdraft	4.10% - 4.75%	3.40% - 7.00%	4.25% - 5.25%	3.40% - 4.25%
Other loans	3.90% - 4.50%	3.40% - 7.90%	4.50% - 6.70%	3.30% - 7.80%

Carrying amount and fair value of long-term loans:

	Carrying amount		Fair value	
(Amounts in NOK 1000)	2012	2011	2012	2011
Leasing	32 303	37 839	30 676	33 066
Other	12 104	15 295	12 104	13 158
Total	44 407	53 134	42 780	46 224

Fair value is based on discounted cash flow with a discount rate of 6.0 per cent (2011: 6.0 per cent) The carrying amount of current loans is virtually identical with fair value.

(Amounts in NOK 1000)	2012	2011
NOK	139 764	164 904
SEK	72 334	68 952
EURO	36 404	38 353
USD	7 073	4 791
CNY	52 510	21 755
Other	12	421
Total	308 097	299 176

Carrying amount of the group's loans in various currencies:

The company's financing agreements include covenants relating to such factors as the company's equity and earnings. The company complies with the covenants at 31 December 2012. Loans include NOK 308.1 million (2011: 299.2 million) in secured commitments (bank loans and other secured loans).

### Mortgages

(Amounts in NOK 1000)	2012	2011
Debt secured by mortgages	308 097	299 176
Carriying amount of assets provided as security:		
(Amounts in NOK 1000)	2012	2011
Buildings and land	4 914	5 355
Machinery and equipment	78 424	81 902
Receivables	217 656	228 796
Inventory	295 301	327 838
Total	596 296	643 891

Debt secured by mortgages includes leasing liabilities for fixed assets treated for accounting purposes as financial leasing. The carrying amount of these fixed assets is included in the carrying amount of assets provided as security. Of the mortgage debt in the consolidated accounts, the commitment related to leasing recognised in the balance sheet amounted to NOK 64.5 million at 31 December 2012 (2011: NOK 48.7 million).

Conditions in the form of vendor's fixed charge are moreover related to deliveries from Kitron's suppliers of goods.

The group's receivables recognised in the balance sheet are provided as security (factoring mortgage) for obligations to DNB Finans.

The group's guarantee provider had provided guarantees at 31 December for leasing obligations and tax due but not paid. These totalled NOK 6.4 million and NOK 13.5 million respectively for the group.

### Financial lease agreements, non-current assets

(Amounts in NOK 1 000)		2012	2011
Machinery and equipment			
Carrying amount 31 December		64 485	58 294
Depreciation		11 838	7 808
Nominal rent		43 090	51 555
Present value of future rent		40 383	45 811
Remaining lease period		1-5 years	1-5 years
Specification of estimated lease payments falling due within:			
Nominal rent	<1 year	15 688	16 455
	1-2 years	12 312	12 928
	3-5 years	15 089	22 172
Present value of future rent	<1 year	15 059	16 132
	1-2 years	11 359	12 013
	3-5 years	13 965	17 666

Present value of future rent is based on a discount rate of 6.0 per cent (2011: 6.0 per cent).

### Note 23 Deferred income tax

Deferred tax is recognised net when the group has a legal right to net deferred tax assets against deferred tax in the balance sheet and if the deferred tax is payable to the same tax authority.

(Amounts in NOK 1 000)	2012	2011
Deferred tax asset:		
Deferred tax asset to be recovered after more than 12 months	98 416	94 627
Deferred tax liability:		
Deferred tax liability to be recovered after more than 12 months	1 000	1 121
Deferred tax asset (net)	97 416	93 506
Change in carrying amount of deferred tax asset: (Amounts in NOK 1 000)	2012	2011
Opening balance	93 506	94 647
Conversion differences	(1 331)	(182)
Profit and loss account	9 580	(1 342)
Deferred tax from disposal group	-	383
Change in tax rate	(4 339)	-
Closing balance	97 416	93 506

Deferred tax liabilities (Amounts in NOK 1 000)	Current assets	Gain and loss account	Total
At 1 January 2011	-	1 677	1 677
Profit/(loss) for the period	17	(171)	(154)
Conversion differences	-	(3)	(3)
At 31 December 2011	17	1 503	1 520
Profit/(loss) for the period	306	(136)	170
Conversion differences	-	(63)	(63)
At 31 December 2012	323	1 304	1 627

Changes in deferred tax assets and deferred tax (with netting in same tax regime)

Deferred tax asset (Amounts in NOK 1 000)	Provision and current assets	Fixed assets and goodwill	Loss carried forward	Pension	Total
At 1 January 2011	4 157	8 010	80 775	3 382	96 324
Profit/(loss) for the period	(191)	(987)	566	(884)	(1 496)
Conversion differences	8	-	(193)	-	(185)
Deferred tax from disposal group	-	-	383	-	383
At 31 December 2011	3 974	7 023	81 531	2 498	95 026
Profit/(loss) for the period	(102)	(569)	11 297	-876	9 750
Conversion differences	(13)	(19)	(1 362)	-	(1 394)
Change in tax rate	-	-	(4 339)	-	(4 339)
At 31 December 2012	3 859	6 435	87 127	1 622	99 043

Deferred tax assets related to tax loss carried forward is recognised in the balance sheet to the extent that it is probable that the group can apply this against future taxable profit. Then group did not recognise deferred tax assets of TNOK 1 292 (2011: TNOK 15 200) in respect of losses amounting to TNOK 8 612 (2011: TNOK 62 800). There are no restrictions on the right to carry the tax loss forward

### Note 24 Post employment benefits

Employees in Kitrons's Norwegian entites are covered by pension plans which give the right to futre benefits according to Norwegian mandatory service pension act. The plans comprise defined contribution plans for the Swedish and Norwegian entities, as well as early retirement schemes (AFP) for some Norwegian employees. Furthermore the pension obligations below include life-long benefits to a former CEO.

The new AFP-scheme, in force from 1 January 2011, is a defined benefit multi-enterprise scheme, but is recognised in the accounts as a defined contribution scheme until reliable and sufficient information is available for the group to recognise its proportional share of pension cost, pension liability and pension funds in the scheme. The company's liabilities are therefore not recognised as debt in the balance sheet.

The AFP-liability relates to previous employees which are now retirees under the former AFP-scheme.

The pension obligation at year end also includes a provision of TNOK 1 675 (2011: TNOK 2 594) to cover an expected payment relating to undercoverage in the former AFP-scheme. The provision has been recognised in the balance sheet as a pension obligation

All pension plans are unfunded.

### Carrying amount of the obligation

(Amounts in NOK 1000)	2012	2011
Pension commitments	5 795	8 921
Costs recognised in the profit and loss account (incl in note 7)		
Pension costs defined benefit planes	1 348	1 517
Defined pension benefit plans (Amounts in NOK 1000)	2012	2011
Carrying amount of the obligation is determined as follows		
Present value of accrued commitments in unfunded defined benefit plans	(10 983)	(14 387)
Unrecognised actuarial gains and losses	5 188	5 466
Net commitments in unfunded defined benefit plans	(5 795)	(8 921)
Hereof payroll tax on the pension obligations	716	1 102
Net pension commitment in the balance sheet	(5 795)	(8 921)
Net pension costs comprise (Amounts in NOK 1000)	2012	2011
Present value of pension earnings for the year	- 2012	2011
Interest cost	308	614
Service cost	-	-
Amortised actuarial gain and losses	1 040	903
Total, included in payroll costs	1 348	1 517

2012	2011
8 921	12 076
1 348	1 517
(4 474)	(4 672)
5 795	8 921
	8 921 1 348 (4 474)

The following assumptions have been applied in calculating pension commitments:

	2012	2011
Discount rate	2.40 %	<b>2.50</b> %
Annual pay adjustment	3.50 %	3.50 %
Annual pension adjustment	3.25 %	3.50 %
Social security tax rate	14.10 %	14.10 %
Assumptions on mortality rates are based on published statistics in Norway	K2005	K2005
Number of employeees in defined benefit plans	39	68

### Note 25 Dividends per share

In 2012 the dividend paid were NOK 8.65 MNOK (NOK 0.05 per share). For the year ended 31 December 2012 a dividend of NOK 0.10 per share is to be proposed at the annual general meeting on 22 April 2013. The dividend is not included in the accounts for the group.

### Note 26 Provisions

Classification in the profit ans loss account (Amounts in NOK 1000)	2012	2011
Additional provisions made in period	559	17 200
Amounts incurred and charged against provision in period	(25 574)	(11 076)
Total charged in profit and loss account	(25 015)	6 124
Classification in the balance sheet (Amounts in NOK 1000)	2012	2011
Value at 1 January	29 677	23 481
Conversion differencies	(393)	(128)
Additional provisions made in period	559	17 400
Amounts incurred and charged against provision in period	(25 574)	(11 076)
		29 677

Of the provision at 31 December 2012 NOK 3 717 390 (NOK 29 677 000 in 2011) is related to restructuring of Kitron in Sweden. The rest is a provision related to a claim from a customer. The provisions is based on detailed calculations. The main components for the restructuring provision in Sweden are cost for personel and cost for rent and facilitity. It is expected that the provisions will be paid out during 2013.

### Note 27 Cash flow from operations

Continuing operations		
(Amounts in NOK 1000)	2012	201
Ordinary profit/(loss) before tax	44 817	23 167
Depreciation	35 592	33 1 37
(Profit)/loss in disposal of property, plant and equipment	-	785
Change in inventory	10 112	(21 544)
Change in accounts receivable and other short term receivables	25 752	(8 151)
Change in factoring debt	5 312	(898)
Change in accounts payable and other short term payables	(56 363)	(8 869)
Change in pension funds/obligations	(3 126)	(3 155)
Change in other items	(20 650)	6 209
Change in restricted bank deposits	8 049	(391)
Interest cost - net	14 131	12 058
Foreign exchange losses / (gains) on operating activities	(3 837)	(2 052)
Cash flow from continuing operations	59 790	30 296
Discontinuing operations (Amounts in NOK 1000)	2012	2011
	2012	
Loss from discontinued operations	-	(1 369)
Change in other items	-	2 355
Pre tax loss on disposal of discontinued operations	-	(986)
Cash flow from discontinuing operations	-	
Cash flow from operations	59 790	30 296

### Note 28 Commitments

Operating leases, Non-current assets

(Amounts in NOK 1 000)	2012	2011
Machinery and equipment		
Rent	2 443	2 169
Remaining lease	1-4 years	1-5 years
Buildings and land		
Rent	18 915	28 323
Remaining lease	1-4 years	1-5 years

Buildings and land include premises in Norway, Sweden, Germany, China and US.

Specification of estimated lease payments falling due within:

(Amounts in NOK 1 000)		2012	2011
Nominal rent	1 year	19 676	29 116
	2-5 years	31 967	58 811

With some leases for machinery and equipment, the company has a limited right to buy the leased object at the termination of the lease period. The buy-out price is the normal market price for the relevant leased object.

### Note 29 Related parties

(Amounts in NOK 1000)	2012	2011
i) Sale of goods and services		
Sale of goods (1)	146 964	195 688
ii) Purchase of goods and services		
Purchase of goods (1)	4 067	4 421
iii) Remuneration of senior executives		
Pay and other short-term benefits (2)	16 118	17 080

iv) Balance items at 31 December resulting from purchase/sale of goods and services

Receivable from related parties		
Shareholders (1)	26 928	36 146
Payable to related parties:		
Shareholders (1)	124	424
Senior executives (2)	1 060	952
Total	1 184	1 376

(1)Kongsberg Gruppen ASA owns 19.33 per cent of the shares in Kitron ASA. Purchase and sales of goods and services consist almost entirely of transactions with Kongsberg Gruppen ASA. All contracts and transactions between companies in the Kitron Group and and Kongsberg Gruppen with subsidiaries are made on commercial terms at the market price for goods and services.

(2) Senior executives comprise the corporate management team at Kitron ASA. See table below for a more extensive description of remuneration of senior executives. The amount at 31 December comprises accrued bonuses to corporate management team.

Remuneration of senior executives, directors and auditor

(Amounts in NOK 1000)	2012	2011
Directors' fee:	2 144	1 389
- chairman	598	373
- board members	1 546	1 016
Auditors fee		
- statutory audit	1 314	1 656
- audit related services	248	
- tax related services	289	316
- other services	103	102

Name	Function	Period		Bonus paid*)	Other	Total pay		Bonus
(Amounts in NOK 1000)			salary (A)	(B)	remun. (C)	& remun. (A+B+C)	contrib.	earned**
Jørgen Bredesen	CEO	01.01.2012-31.12.2012	2 981	-	236	3 217	50	185
Bjørn Wigstrøm	CFO	01.01.2012-31.12.2012	1 924	-	195	2 119	50	114
Jan Liholt	Vice president	01.01.2012-31.12.2012	1 339	-	28	1 367	50	80
Gard Eliassen	Vice president	01.01.2012-31.12.2012	1 353	282	146	1 781	50	150
Leif Tore Smedås	Vice president	01.01.2012-31.12.2012	889	-	133	1 022	49	62
Tommy Prøitz Storsteir	Nice president	01.09.2012-31.12.2012	324	-	48	372	17	24
Roger Hovland	Vice president	01.01.2012-31.01.2012	303	-	29	332	4	-
Bengt Enbom	Vice president	01.01.2012-31.12.2012	1 307	223	37	1 567	261	68
Dag Songedal	Vice president	01.01.2012-31.12.2012	1 654	147	180	1 981	51	200
Thomas Løfgren	Vice president	01.01.2012-31.12.2012	1 269	101	74	1 444	283	129
Mindaugas Sestokas	Vice president	01.01.2012-31.12.2012	731	186	-	917	-	48
Total			14 074	938	1 106	16 118	865	1 060

Pay and other remuneration of senior executives in 2012:

Name (Amounts in NOK 1000)	Function	Period	Basic salary***) (A)	Bonus paid*) (B)	Other remun. (C)	Total pay & remun. (A+B+C)
Asa-Matti Lyytinen	Chairman of the board	29.04.2011-31.12.2012	519	-	79	598
Arne Solberg	Deputy chair	29.04.2011-31.12.2012	173	-	30	203
Harri Takanen	Board member	29.04.2011-16.10.2012	152	-	110	262
Lisbeth Gustafsson	Board member	29.04.2011-31.12.2012	173	-	79	252
Maire Laitinen	Board member	27.04.2012-31.12.2012	70	-	-	70
Martynas Cesnavicius	s Board member	27.04.2012-31.12.2012	70	-	-	70
Siri Hatlen	Board member	27.04.2012-31.12.2012	70	-	-	70
Liv Johansen	Employee representative	29.04.2011-31.12.2012	173	-	30	203
Geir Vedøy	Employee representative	29.04.2011-31.12.2012	173	-	-	173
May-Britt Gundersen	Employee representative	29.04.2011-31.12.2012	173	-	-	173
Bjørn Gottschlich	Employee representative	27.04.2012-31.12.2012	70	-	-	70
Total			1 816	-	328	2 144

\*) Bonuses earned in 2011 and paid in 2012.

\*\*) Bonuses earned in 2012. The bonuses will be paid in 2013.

\*\*\*) During 2012 Kitron changed payment routines for board member remuneration from payment in arrears to payment on account. Due to the change the figures in the table above include remuneration to some of the board members for more than one year. At the ordinary general meeting on 26 April 2012 it was decided to increase the remuneration to board members by 3 percent.

No payroll tax is included in the tables above. Pension contribution includes paid contribution to the company's pension scheme. For employee representatives only the board remuneration is declared.

Name	Function	Period	Basic salary	Bonus paid*)	Other remun.	Total pay & remun.	Pension contrib.	Bonus earned**
(Amounts in NOK 1000)			Saiary (A)	(B)	(C)	(A+B+C)	contrib.	eameu
Jørgen Bredesen	CEO	01.01.2011-31.12.2011	2 987	123	251	3 361	49	-
Bjørn Wigstrøm	CFO	01.01.2011-31.12.2011	1 924	103	205	2 232	49	-
Jan Liholt	Vice president	01.01.2011-31.12.2011	1 422	51	26	1 499	49	-
Gard Eliassen	Vice president	01.01.2011-31.12.2011	1 341	90	146	1 577	49	282
Bengt Enbom	Vice president	01.01.2011-31.12.2011	999	42	43	1 084	263	226
Roger Hovland	Vice president	01.01.2011-31.12.2011	1 528	31	179	1 738	49	-
Leif Tore Smedås	Vice president	01.11.2011-31.12.2011	140	-	14	154	7	-
Yvonne Wentzel	Vice president	01.01.2011-31.10.2011	681	69	366	1 1 1 6	-	-
Thomas Løfgren	Vice president	01.01.2011-31.12.2011	1 306	298	45	1 649	240	102
Mindaugas Sestokas	Vice president	01.01.2011-31.12.2011	768	41	-	809	-	195
Dag Songedal	Vice president	01.01.2011-31.12.2011	1 652	44	165	1 861	49	147
Total			14 748	892	1 440	17 080	804	952

Pay and other remuneration of senior executives in 2011:

Name	Function	Period	Basic salary	Bonus paid*)	Other	Total pay & remun.
(Amounts in NOK 1000)			(A)	(B)	(C)	(A+B+C)
Asa-Matti Lyytinen	Chairman of the board	09.11.2010-28.04.2011	150	-	53	203
Nerijus Dagilis	Chairman of the board	07.05.2010-08.11.2010	150	-	20	170
Arne Solberg	Deputy chair	07.05.2010-28.04.2011	100	-	40	140
Harri Takanen	Board member	09.11.2010-28.04.2011	50	-	70	120
Elena Anfimova	Board member	07.05.2010-28.04.2011	100	-	63	163
Lisbeth Gustafsson	Board member	07.05.2010-28.04.2011	100	-	63	163
Tomas Kucinskas	Board member	07.05.2010-08.11.2010	50	-	25	75
Liv Ester Johansen	Employee representative	07.05.2010-28.04.2011	100	-	35	135
Geir Vedøy	Employee representative	07.05.2010-28.04.2011	100	-	10	110
May Britt Gundersen	Employee representative	07.05.2010-28.04.2011	100	-	10	110
Total			1 000	-	389	1 389

\*) Bonuses earned in 2010 and paid in 2011.

\*\*) Bonuses earned in 2011 and paid in 2012.

No payroll tax is included in the figures above. Pension contribution includes paid contribution to the company's pension scheme. For employee representatives only the board remuneration is declared.

### Declaration of remuneration to senior executives

The tables above includes information on all individuals covered by the disclosure obligation at any time during the year, while the following declaration is limited to the CEO and the vice presidents. The CEO is covered by the same schemes as the vice presidents unless otherwise stated.

The following review presents the executive remuneration policy as resolved by the board in Kitron ASA. The mandatory executive remuneration policy was resolved by Kitron ASA's annual general meeting on 6 May 2010. Changes, if any, may be resolved by the annual general meeting on 22 April 2013.

The executive remuneration policy for Kitron ASA applies to all units in the group.

#### Recommended executive remuneration policy

Kitron wants to offer competitive terms in order for the company to attract and retain competent managers, and at the same time achieve alignment of interest between management and shareholders. The remuneration and other terms of employment for the executives reflect a number of factors, such as the position itself and the market conditions.

The remuneration comprises a reasonable basic salary and a pension contribution plus a cash bonus, which is principally linked to the company's performance. For the CEO, CFO and Corporate Management Team the total bonus may not amount to more than 50 per cent of base salary. Kitron does not offer substantial benefits of any kind other than company cars. Certain tools, which are needed to perform executive duties, represent a taxable benefit which has been included in the amounts in the table above.

Kitron honours all employment agreements which are in effect. Future supplements to employment agreements and new employment agreements will be in accordance with these guidelines.

The board determines the remuneration and other terms of employment of the CEO and issues guidelines for the remuneration of leading personnel. The board has appointed a remuneration committee consisting of three members from the board that are preparing matters for decision by the board. The CEO determines the remuneration and other terms of employment of the vice presidents within the framework resolved by the board.

The CEO and members of the Corporate Management Team are members of Kitron's general pension contribution scheme that apply to all Kitron employees. Some of the members in the Corporate Management Team receive an additional pension contribution. As of 2013 the CEO and the Norwegian based members in the Corporate Management will receive an additional pension contribution corresponding to 20% of the salary between 12 and 24 base amounts (1 base amount is currently equal to NOK 82 122). The age of retirement is 67 years. The CEO's age of retirement is 65 years. The CEO may under certain circumstances have the right to receive twelve months post-employment compensation. There is no other post-employment remuneration or employment protection beyond a normal notice period.

### Note 30 Interest in subsidiaries

Set out below are the group's principal subsidiaries at 31 December 2012. Unless otherwise stated, the subsidiaries as listed below have share capital consisting solely of ordinary shares, which are held directly by the group and the proportion of ownership interests held equals to the voting rights held by group. The country of incorporation or registration is also their place of principal place of business.

Company name	Country of incorporation	Shareholding	Voting share	Principal activities
Kitron AS	Arendal / Norway	100%	100%	EMS manufacturing
Kitron Sourcing AS	Oslo / Norway	100%	100%	Sourcing services
Kitron Karlskoga AB	Karlskoga / Sweden	100%	100%	EMS manufacturing
Kitron AB	Jönköping / Sweden	100%	100%	EMS manufacturing
Kitron Flen AB	Flen / Sweden	100%	100%	EMS manufacturing
				(dormant)
Kitron Hong Kong Ltd	Hong Kong	100%	100%	Trading, sourcing
Kitron GmbH	Grossbetlingen / Germany	100%	100%	EMS manufacturing
Kitron Inc	Johnstown, Pennsylvania / US	SA 100%	100%	EMS manufacturing
UAB Kitron Real Estate	Kaunas, Lithuania	100%	100%	Property
UAB Kitron	Kaunas, Lithuania	100%	100%	EMS manufacturing

The Kitron Hong Kong Ltd subsidiary owns shares in the following subsidiaries:

Company name	Country of incorporation	Shareholding	Voting share	Principal activities
Kitron Electronics Manufac	cturing			
(Ningbo) Co., Ltd.	Ningbo, China	100%	100%	EMS manufacturing
Kitron Electromechanical				
(Ningbo) Co., Ltd	Ningbo, China	100%	100%	Purchasing

### Note 31 Events after reporting period

There have been no events to date in 2013 that significantly affect the result for 2012 or valuation of the company's assets and liabilities at the balance sheet date.



# Kitron ASA Annual accounts and notes

Net profit / (loss)		35 205	29 675
Tax	8	3 711	3 964
Profit before tax		38 916	33 639
Net financial items		47 130	31 160
Other financial expenses	18	6 751	3 685
Other interest expenses		3,094	3 083
Other financial income	18	55 112	34 939
Other interest income		563	571
Financial income and expenses Intra-group interest income		1 300	2 418
Operating profit / (loss)		(8 214)	2 479
Total operating costs		65 469	59 368
Other operating expenses		29 317	26 163
Depreciation and impairments	5, 6	7 058	5 938
Payroll expenses	3, 4, 13	29 094	27 267
Operating costs			
Total revenues		57 255	61 847
Revenues Sales revenues	2	57 255	61 847
(Amounts in NOK 1000)	Note	2012	2011
Profit and loss account, Kitron ASA			

Balance sheet at 31 December, Kitron ASA (Amounts in NOK 1000)	Note	2012	2011
Assets			
Fixed assets			
Intangible fixed assets			
Other intangible fixed assets	6	29 114	31 415
Deferred tax assets	8	45 854	49 565
Total intangible fixed assets		74 968	80 980
Tangible fixed assets			
Machinery, equipment etc	5, 16	4 083	5 027
Financial fixed assets			
Investment in subsidiaries	9, 16	363 119	363 119
Intra-group loans	7,14	62 036	66 446
Total financial fixed assets		425 155	429 565
Total fixed assets		504 206	515 572
Current assets			
Receivables			
Accounts receivables	7, 16	31 957	42 726
Other receivables	7	59 516	33 673
Total recevables		91 473	76 399
Bank deposits, cash in hand, etc	17	11 748	11 384
Total current assets		103 221	87 783
Total assets		607 427	603 355

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(Amounts in NOK 1000)	Note	2012	2011
Liabilities and equity			
Equity			
Paid-in equity			
Share capital (172 961 625 shares at NOK 1)	10, 12	172 962	172 962
Share premium reserve	10	242 827	242 827
Total paid-in equity		415 789	415 789
Other equity		94 838	76 929
Total equity		510 627	492 718
Liabilities			
Long-term liabilities			
Pension commitments	4	5 734	6 105
Other long-term debt	15	15 420	20 143
Total long-term liabilities		21 154	26 248
Current liabilities			
Liabilities to financial institutions	16, 17	48 556	64 888
Accounts payable		6 258	4 971
Dividend		17 296	8 648
Other current liabilities	7	3 536	5 882
Total current liabilities		75 646	84 389
Total liabilities		96 800	110 637
Total liabilities and equity		607 427	603 355

Asa-Matti Lyytinen Chairman

Deputy chairman

Ju Gully Arne Solberg

Martynas Cesnavicius

Oslo, 20 March 2013

Lisbeth Gustafsson

Sir E. Vohansen Liv Johansen

Employee elected board member

Bir Settschlich Bjørn Gottschlich

Employee elected

board member

Uni O atu

Siri Hatlen

May 3 nH Gunderson May Britt Gundersen Employee elected board member

Kauelan, Maire Laitinen

Geir Vedøy, Employee elected board member

Jørgen Bredesen CEO

Kitron ASA Annual accounts and notes

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Cash Flow Statement, Kitron ASA (Amounts in NOK 1 000)	2012	2011
	2012	2011
Cash flow from operational activities		
Profit before tax	38 916	33 639
Ordinary depreciation	7 058	5 938
Change in accounts receivable	10 769	(10 240)
Change in accounts payable	1 287	(2 923)
Change in pension funds/obligations	(371)	(264)
Change in other accrual items	(28 191)	16 285
Net cash flow from operational activities	29 470	42 435
Cash flow from investment activities		
Acquisition of fixed assets	(3 813)	(15 152)
Sale of fixed assets		11 797
Sale of shares		1 360
New lendings	4 410	(30 487)
Net cash flow from investment activities	597	(32 482)
Cash flow from financing activities		
New long-term loans		-
Net change in overdraft facilities	(16 332)	(6 164)
Repayment of borrowings	(4 723)	(3 433)
Payment of dividend	(8 648)	
Net cash flow from financing activities	(29 703)	(9 597)
Net change in cash and cash equivalents	364	356
Cash and cash equivalents at 1 January	11 384	11 029
Cash and cash equivalents at 31 December	11 748	11 384

# Notes to the financial statements Kitron ASA

### Accounting principles

The annual financial statements have been prepared in accordance with the Norwegian Accounting Act and Norwegian generally accepted accounting principles (NGAAP). All amounts are in NOK 1 000 unless otherwise stated.

### **Revenue recognition**

Income from the sale of goods and services is recognised at the time of delivery.

### Classification and recognition of assets and liabilities

Assets intended for long-term ownership or use, are classified as fixed. Other assets are classified as current. Accounts receivable which fall due within one year are always classified as current assets. Analogue criteria are applied in classifying liabilities. Current assets are recognised at the lower of cost price and fair value. Current liabilities are recognised in the balance sheet at the nominal value on the establishment date. Fixed assets are recognised at their acquisition cost. Tangible fixed assets which decline in value are depreciated on a straight-line basis over their expected useful lifetime. Fixed assets are written down to their fair value where this is lower than the cost price and the decline in value is not considered to be temporary. Long-term debt in Norwegian kroner, with the exception of other provisions, is recognised at the nominal value on the establishment date. Provisions are discounted if the interest element is significant.

### Intangible fixed assets

Intangible fixed assets, excluding deferred tax benefit, consist of goodwill and activated costs. Goodwill is amortised on a straight-line basis over its expected useful life.

### Tangible fixed assets

Tangible fixed assets are recognised in the balance sheet and depreciated on a straight line basis over their expected useful lifetime if they have an expected lifetime of more than three years and a cost price which exceeds NOK 15 000. Maintenance costs for tangible fixed assets are recognised as an operating expense as they arise, while upgrades or improvements are added to the cost price of the asset and depreciated accordingly. The distinction between maintenance and upgrading/improvement is calculated in relation to the condition of the asset when it was acquired. Leased fixed assets are recognised in the balance sheet as tangible fixed assets if the lease is regarded as financial.

### Subsidiaries

Subsidiaries are recognised in the company accounts using the cost method. The investment is written down to its fair value when the fair value is lower than the cost price and this fall in value is not expected to be temporary.

### Accounts receivables

Accounts receivable from customers and other receivables are recorded at their nominal value after deducting a provision for bad debts. The latter is based on an individual assessment of each receivable. An unspecified provision is made for minor receivables to cover estimated bad debts.

### Short-term placements

Short-term placements (shares regarded as current assets) are recognised at the lower of their average cost price and their fair value on the balance sheet date. Dividends received and other payments are recognised as other financial income.

### **Foreign currencies**

Holdings in foreign currencies are translated at the rates prevailing at the balance sheet date.

### Pensions

Pension costs and obligations are calculated on a linear earning of pension rights, based on assumptions concerning the discount rate, future pay adjustments, state pensions and other social security benefits, the expected return on pension fund assets, and actuarial assumptions on mortality, voluntary retirement and so forth. Pension funds are recognised in the balance sheet at their fair value less net pension commitments. Changes in pension commitments relating to changes in pension plans are allocated over the average remaining period of service. The same applies to variances in underlying pension assumptions to the extent that these exceed 10 per cent of the larger of pension commitments and pension fund assets (corridor). Payroll tax is expensed for funded (collective) pension plans, and accrued in accordance with changes in the pension commitment for unfunded pensions.

#### Tax

Tax cost in the profit and loss account comprises the sum of tax payable for the period and changes to deferred tax or deferred tax assets. Deferred tax is calculated at a rate of 28 per cent on the basis of temporary differences between accounting and tax values, plus possible tax loss for carrying forward at the end of the fiscal year. Tax increasing and reducing temporary differences which reverse or could reverse in the same period are eliminated, and are recorded net in the balance sheet. Recognition of deferred tax assets on net tax-reducing differences which have not been eliminated, and tax loss for carrying forward, is based on expected future earnings. Deferred tax and tax assets which can be recognised in the balance sheet are stated net. Tax on group contribution paid which is recognised as an increase in the cost price of shares in other companies, and tax on group contribution received which is recognised directly against equity, is recognised directly against tax in the balance sheet (against tax payable if the group contribution has an effect on tax payable and against deferred tax if the group contribution has an effect on deferred tax).

### Cash flow statement

The cash flow statement is prepared using the indirect method. Cash and cash equivalents include cash in hand, bank deposits and other short-term liquid placements which immediately and with insignificant currency risk can be converted to known amounts of cash and with a maturity which is less than three months from the acquisition date.

### Note 1 Financial risk

#### Interest rate risk

Interest on the group's interest-bearing debt is charged at the relevant market rate prevailing at any given time (base rate plus interest margin). No interest rate instruments have been established in the company. The company does not have significant interest-bearing assets, so that its income and cash flow from operational activities are not significantly exposed to changes in the market interest rate.

#### Currency risk

Exchange rate developments represent a risk for the company both directly and indirectly. No contracts which reduce this risk had been concluded at 31 December 2012.

### Price risk

The raw materials price risk for the company's business is small. Nevertheless, the risk of price fluctuations is hedged through long-term purchase contracts as well as the conclusion of strategic agreements with suppliers and other players in the market.

### Note 2 Sales revenues

Kitron provides development, industrialisation and manufacturing services to the electronics industry in various geographical areas and market segments. Given that the parent company's revenues cannot be said to relate to significant different segments, the sales revenues are not broken down further into segments. The business of Kitron ASA is administration of its subsidiaries, and revenues consist primarily of group contributions.

### Sales revenues by geographical area

(Amounts in NOK 1000)	2012	2011
Norway	26 395	30 856
Sweden	10 832	10 201
Lithuania	17 181	16 063
Rest of Europe	887	1 974
Other	1 960	2 753
Total	57 255	61 847

### Note 3 Payroll expenses

Payroll costs		
(Amounts in NOK 1000)	2012	2011
Pay	13 555	14 262
Payroll taxes	2 008	2 115
Pension costs	707	820
Other remuneration	12 824	10 070
Total	29 094	27 267
Average number of FTEs	27	26

### Note 4 Pension costs, funds and commitments

Employees in Kitrons ASA are covered by pension plans which give the right to future benefits according to Norwegian law (Norwegian mandatory service pension act). The plans embrace 11 employees. The plans comprise defined contribution plans, as well as early retirement schemes (AFP) for some employees.

The new AFP-scheme, in force from 1 January 2011, is a defined benefit multi-enterprise scheme, but is recognised in the accounts as a defined contribution scheme until reliable and sufficient information is available for the group to recognise its proportional share of pension cost, pension liability and pension funds in the scheme. The company's liabilities are therefore not recognised as debt in the balance sheet.

The AFP-liability relates to previous employees which are now retirees under the former AFP-scheme.

The pension obligation at year-end also includes a provision of TNOK 34 (2011: TNOK 53) to cover an expected payment relating to undercoverage in the former AFP-scheme. The provision has been recognised in the balance sheet as a pension obligation.

Furthermore the pension obligations below include life-long benefits to a former CEO. All pension plans are unfunded.

Net pension cost for contribution based pension plans	551	574
Net pension cost for unfunded plans	156	246
- Curtailment of the old AFP scheme	-	
+ Service cost	-	
+ Amortisation actuarial gains and losses	(3)	:
+ Interest costs	159	243
+ Present value of pension earnings for the year	-	,
Pension costs comprise:		
Hereof payroll tax on the pension obligation	709	754
Net commitments in unfunded defined benefit plans	5 734	6 105
+/- unrecognised actuarial gains and losses	(684)	(517)
Present value of accrued pension commitments in unfunded benefit plans	6 418	6 622
Carrying amount of the obligation is determined as follows:		
Amounts in NOK 1000)	2012	201

The following assumptions have been applied in calculating pension commitments

	2012	2011
Discount rate	2.4%	2.5%
Annual pay adjustment	3.5%	3.5%
Annual pension adjustment	3.25%	3.5%
Social scurity tax rate	14.1%	14.1%

### Note 5 Tangible fixed assets and depreciation

Note 6

Tangible fixed assets and depreciation (Amounts in NOK 1000) Ma	- h :
Acquisition cost at 1 January	chinery and equipmen 13 53
Additions during the year	1 698
Disposal during the year	1 000
Acquisition cost at 31 December	15 229
Accumulated depreciation 1 January	8 504
Depreciation during the year	2 645
Disposal during the year	
Accumulated depreciation at 31 December	11 140
Book value 31 December	4 083
Useful lifetime	3 - 5 years
Depreciation plan	Linea
Annual lease of fixed assets unrecognised in the balance sheet Fixed asset Length of lease	Annual ren
Premises >2013	724
Company cars >2013	865
Other intangible assets	
Other intangible assets (Amounts in NOK 1000)	System softwar
Acquisition cost at 1 January	34 69
Additions during the year	2 1 1
Disposal during year	
Acquisition cost at 31 December	36 812
Accumulated depreciation at 1 January	3 28 <sup>-</sup>
Additions during the year	4 41
Accumulated depreciations at 31 December	7 698
Book value 31 December	29 11
Depreciation plan	Linea
Useful lifetime	7 years

### Note 7 Related parties

(Amounts in NOK 1000)	2012	2011
Sales revenues		
From subsidiaries (1)	57 255	61 847
Purchase of goods and services		
From subsidiaries (1)	17 626	15 230
Remuneration of senior executives		
Pay and other short-term benefits (2)	8 629	8 569
Financial income		
Interest income from subsidiaries (1)	1 300	2 418
Dividend and group contribution from subsidiaries	55 004	32 080
Total	56 304	34 498

Balance items at 31 December resulting from transactions with related parties

Receivables and loans		
Subsidiaries (1)	148 511	141 111
Total	148 511	141 111
Payables		
Subsidiaries (1)	1 632	2 741
Senior executives (3)	453	226
Total	2 085	2 967

(1) Revenues form subsidiaries consist primarily of group contributions. Purchase and sales of goods and services from subsidiaries consist primarily of services from corporate personnel employed in subsidiaries Interest income from subsidiaries consist of interest on long-term loans

(2) Senior executives comprise member of corporate management team emplyed in Kitron ASA. See table in note 13 for a more extensive description of remuneration of senior executives.

(3) The amount at 31 December comprises accrued bonuses to corporate management team.

No loans/security have been provided for the chief executive, the chair or other related parties. No single loan/ security totals more than five per cent of the company's equity.

### Note 8 Taxes

(Amounts in NOK 1000) Tax cost for the year breaks down into: Tax payable Change in deferred tax Total tax cost	2012 3 711 3 711	2011 3 964
Tax payable Change in deferred tax		3 964
Change in deferred tax		3 964
 Total tax aaat	3 711	
TOTAL TAX COST		3 964
Calculation of tax base for the year:		
Profit before tax	38 916	33 639
Permanent differencies *)	(54 888)	(31 620)
Change in temporary differencies	(231)	1 127
Group contribution	29 224	12 139
Change in tax loss carried forward	(13 021)	(15 285)
Tax base for the year	-	
Overview of temporary differencies		
Receivables	-	
Fixed assets	(3 510)	(3 516)
Pensions	(5 734)	(6 105)
Other temporary differencies		
Gain and loss account	577	722
Total	(8 667)	(8 899)
Loss carried forward	(155 098)	(168 119)
Total	(163 765)	(177 018)
Deferred tax asset (28%)	45 854	49 565
Explanation of why tax cost for the year does not equal 28% of pre-	tax result	
28% of loss before tax	10 896	9 419
Permanent differencies (28%)	(15 368)	(8 854)
Group contribution	8 183	3 399
Effect of deferred tax asset unrecorded in balance sheet	-	
Calculated tax cost	3 711	3 964
Effective tax rate **)	9.5 %	11.8%

\* ) Includes non-tax-deductible costs such as entertainment, group contribution and dividend \*\*) Tax cost in reletion to pre-tax result

### Note 9 Investment in subsidiaries

(Amounts in NOK 1000)	Business office	Share- holding	Voting share	Equity past year	Result past year	Book value
Kitron AS	Arendal	100%	100%	147 024	(10 097)	232 336
Kitron Sourcing AS	Oslo	100%	100%	10 395	(445)	11 400
Kitron Karlskoga AB	Karlskoga, Sweden	100%	100%	27 305	6 413	30 000
Kitron AB	Jönköping, Sweden	100%	100%	27 492	22 773	13 463
Kitron Flen AB	Flen, Sweden	100%	100%	5 962	(876)	31 332
Kitron Hong Kong Ltd	Hong Kong	100%	100%	(814)	(156)	1
Kitron GmbH	Grossbetlingen, Germany	100%	100%	(11 761)	(5 090)	2 403
Kitron Inc	Johnstown, US	100%	100%	(12 324)	(5 644)	583
UAB Kitron Real Estate	Kaunas, Lithuania	100%	100%	2 280	519	12 421
UAB Kitron	Kaunas, Lithuania	100%	100%	104 332	16 509	29 180
Total investment in sub	osidiaries					363 119

The Kitron Hong Kong Ltd. subsidiary owns shares in the following subsidiary:

### Company

(Amounts in NOK 1000)	Business office	Share- holding	Voting share	Equity past year	Result past year	Book value
Kitron Electronics Manufacturing						
(Ningbo) Co., Ltd.	Ningbo, China	100%	100%	(4 397)	(800)	14 531
Kitron Electromechanical						
(Ningbo) CO. Ltd	Ningbo, China	100%	100%	1 065	216	1 524

### Note 10 Equity

Equity (Amounts in NOK 1000)	Share capital	Share premium fund	Other equity	Total equity
At 31 December 2011	172 962	242 827	76 929	492 718
Net profit	-	-	35 205	35 205
Dividend			(17 296)	(17 296)
At 31 December 2012	172 962	242 827	94 838	510 627

### Note 11 Shares and subscription rights senior employees

There are at 31 December 2012 no outstanding subscription rights. The following directors and members of the corporate management team held shares in the company at 31 December:

Board Number of shares		2012	2011
Asa-Matti Lyytinen, chairman	(1)	-	-
Arne Solberg, deputy chairman	(2)	-	-
Martynas Cesnavicius, board member	(3)	-	-
Corporate management team			
Number of shares		2012	2011
Jan Liholt, vice president		107 660	107 660
Bengt Enbom, vice president		10 000	10 000

(1) Asa-Matti Lyytinen was an advisor of Sievi Capital plc. per 31 December 2012, which owns 32.96 per cent of the shares in Kitron ASA.

(2) Arne Solberg was a director in Kongsberg Gruppen ASA per 31 December 2012, which owns 19.33 per cent of the shares in Kitron ASA

(3) Martynas Cesnavicius was an advisor at Firebird Management LLC per 31 December 2012, a New York based hedge fund. Firebird Management LLC is a partner in Amber Trust II which holds 13.77 per cent of the shares in Kitron ASA.

### Note 12 Shares and shareholders information

The company's share capital at 31 December 2012 comprised 172.961.625 shares with a nominal value of NOK 1 each. Each share carries one vote. There were 2,694 shareholders at 31 December 2012.

Dorcontago

The 20 largest shareholders in Kitron ASA at 31 December 2012: Shareholder Number

Shareholder	Number	Percentage
Nordea Bank Plc Finland 1)	57 037 000	32.98%
Kongsberg Gruppen ASA	33 439 153	19.33%
UBS AG Zurich 2)	29 882 108	17.28%
MP Pensjon PK	10 792 537	6.24%
SES AS	3 200 000	1.85%
VPF NORDEA SMB	2 526 390	1.46%
Bjørn Håheim	1 072 488	0.62%
Capreca AS	1 000 000	0.58%
JAH AS	1 000 000	0.58%
Jørgen Teigen	875 000	0.51%
AS Swedbank clients	872 548	0.50%
Hybrid AS	819 291	0.47%
AB SEB Bankas	800 465	0.46%
Kjell Løite	790 150	0.46%
JPMBLSA	657 860	0.38%
Helge Hareland	650 000	0.38%
Petter Torgersen	636 000	0.37%
T10 Invest	500 837	0.29%
Handel Partner AS	450 000	0.26%
Gems Global Electronic Minibar	400 000	0.23%
Total 20 largest shareholders	147 401 827	85.22%
Total other shareholders	25 559 798	14.78%
Total outstanding shares	172 961 625	100.00%

1) Sievi Capital plc.: 32.96%. Others: 0.02% of the shares in Kitron ASA

2) Amber Trust II SCA: 13.77%, KJK Fund SICAV-SIF: 3.09%, Others: 0.42%

### Mandates

### Increasing the share capital

The ordinary general meeting of 26 April 2012 authorised the board to execute one or more share capital increases by issuing a number of shares maximized to 10 per cent of Kitron's registered share capital at 26 April 2012. The total amount by which the share capital may be increased is NOK 17 296 162.50. The authority applies until the ordinary general meeting in 2013, but no longer than 30 June 2013. The authority may be utilised for mergers and acquisitions or to raise funds for investments. The authority had not been exercised at 31 December 2012.

### Own shares

The ordinary general meeting on 26 April 2012 authorised the board to acquire own shares, for a total nominal value of up to NOK 17 296 162.50, which is equal to 10 per cent of Kitron's registered share capital at 26 April 2012. Under the autohorisation the company shall pay minimum NOK 1.00 per share and maximum the prevailing market price per share on the day the offer is made, provided, however, that the amount does not exceed NOK 25.00 per share. The authority is valid until the ordinary general meeting in 2013 but no longer than 30 June 2013. The authority had not been exercised at 31 December 2012.

Note 13 Remuneration of senior executives, directors and auditor

Remuneration of senior executives, directors and auditor

(Amounts in NOK 1000)	2012	2011
Directors' fee:	2 144	1 389
- chairman	598	373
- board members	1 546	1 016
Auditors fee*)		
- statutory audit	395	330
- audit related services	182	399
- tax related services	192	33
- other services	15	4

\*) all figures without VAT

Pay and other remuneration of senior executives in 2012:

Name	Function	Period		Bonus	Other	Total pay		Bonus
(Amounts in NOK 1000)			salary (A)	paid*) (B)	remun. (C)	& remun. (A+B+C)	contrib.	earned**
Jørgen Bredesen	CEO	01.01.2012-31.12.2012	2 981	-	236	3 217	50	185
Bjørn Wigstrøm	CFO	01.01.2012-31.12.2012	1 924	-	195	2 1 1 9	50	114
Jan Liholt	Vice president	01.01.2012-31.12.2012	1 339	-	28	1 367	50	80
Gard Eliassen	Vice president	01.01.2012-31.12.2012	1 353	282	146	1 781	50	150
Leif Tore Smedås	Vice president	01.01.2012-31.12.2012	889	-	133	1 022	49	62
Tommy Prøitz Storsteir	Vice president	01.09.2012-31.12.2012	324	-	48	372	17	24
Roger Hovland	Vice president	01.01.2012-31.01.2012	303	-	29	332	4	-
Bengt Enbom	Vice president	01.01.2012-31.12.2012	1 307	223	37	1 567	261	68
Dag Songedal	Vice president	01.01.2012-31.12.2012	1 654	147	180	1 981	51	200
Thomas Løfgren	Vice president	01.01.2012-31.12.2012	1 269	101	74	1 444	283	129
Mindaugas Sestokas	Vice president	01.01.2012-31.12.2012	731	186	-	917	-	48
Total			14 074	938	1 106	16 118	865	1 060

Name	Function	Period	Basic salary***)	Bonus paid*)	Other remun.	Total pay & remun.
(Amounts in NOK 1000)			(A)	(B)	(C)	(A+B+C)
Asa-Matti Lyytinen	Chairman of the board	29.04.2011-31.12.2012	519	-	79	598
Arne Solberg	Deputy chair	29.04.2011-31.12.2012	173	-	30	203
Harri Takanen	Board member	29.04.2011-16.10.2012	152	-	110	262
Lisbeth Gustafsson	Board member	29.04.2011-31.12.2012	173	-	79	252
Maire Laitinen	Board member	27.04.2012-31.12.2012	70	-	-	70
Martynas Cesnavicius	Board member	27.04.2012-31.12.2012	70	-	-	70
Siri Hatlen	Board member	27.04.2012-31.12.2012	70	-	-	70
Liv Johansen	Employee representative	29.04.2011-31.12.2012	173	-	30	203
Geir Vedøy	Employee representative	29.04.2011-31.12.2012	173	-	-	173
May-Britt Gundersen	Employee representative	29.04.2011-31.12.2012	173	-	-	173
Bjørn Gottschlich	Employee representative	27.04.2012-31.12.2012	70	-	-	70
Total			1 816	-	328	2 144

\*) Bonuses earned in 2011 and paid in 2012

\*\*) Bonuses earned in 2012. The bonuses will be paid in 2013

\*\*\*) During 2012 Kitron changed payment routines for board member remuneration from payment in arrears to payment on account. Due to the change the figures in the table above include remuneration to some of the board members for more than one year. At the ordinary general meeting on 26 April 2012 it was decided to increase the remuneration to board members by 3 percent.

No payroll tax is included in the tables above. Pension contribution includes paid contribution to the company's pension scheme. For employee representatives only the board remuneration is declared.

Pay and other remuneration of senior executives in 2011:

Name	Function	Period	Basic salary	Bonus paid*)	Other remun.	Total pay & remun.		Bonus earned**
(Amounts in NOK 1000)			(A)	(B)	(C)	(A+B+C)	contrib.	eameu
Jørgen Bredesen	CEO	01.01.2011-31.12.2011	2 987	123	251	3 361	49	-
Bjørn Wigstrøm	CFO	01.01.2011-31.12.2011	1 924	103	205	2 232	49	-
Jan Liholt	Vice president	01.01.2011-31.12.2011	1 422	51	26	1 499	49	-
Gard Eliassen	Vice president	01.01.2011-31.12.2011	1 341	90	146	1 577	49	282
Bengt Enbom	Vice president	01.01.2011-31.12.2011	999	42	43	1 084	263	226
Roger Hovland	Vice president	01.01.2011-31.12.2011	1 528	31	179	1 738	49	-
Leif Tore Smedås	Vice president	01.11.2011-31.12.2011	140	0	14	154	7	-
Yvonne Wentzel	Vice president	01.01.2011-31.10.2011	681	69	366	1 116	-	-
Thomas Løfgren	Vice president	01.01.2011-31.12.2011	1 306	298	45	1 649	240	102
Mindaugas Sestokas	Vice president	01.01.2011-31.12.2011	768	41	-	809	-	195
Dag Songedal	Vice president	01.01.2011-31.12.2011	1 652	44	165	1 861	49	147
Total			14 748	892	1 440	17 080	804	952

Name	Function	Period	Basic salary	Bonus paid*)	Other remun.	Total pay & remun.
(Amounts in NOK 1000)			(A)	(B)	(C)	(A+B+C)
Asa-Matti Lyytinen	Chairman of the board	09.11.2010-28.04.2011	150	-	53	203
Nerijus Dagilis	Chairman of the board	07.05.2010-08.11.2010	150	-	20	170
Arne Solberg	Deputy chair	07.05.2010-28.04.2011	100	-	40	140
Harri Takanen	Board member	09.11.2010-28.04.2011	50	-	70	120
Elena Anfimova	Board member	07.05.2010-28.04.2011	100	-	63	163
Lisbeth Gustafsson	Board member	07.05.2010-28.04.2011	100	-	63	163
Tomas Kucinskas	Board member	07.05.2010-08.11.2010	50	-	25	75
Liv Ester Johansen	Employee representative	07.05.2010-28.04.2011	100	-	35	135
Geir Vedøy	Employee representative	07.05.2010-28.04.2011	100	-	10	110
May Britt Gundersen	Employee representative	07.05.2010-28.04.2011	100	-	10	110
Total			1 000	-	389	1 389

\*) Bonuses earned in 2010 and paid in 2011

\*\*) Bonuses earned in 2011 and paid in 2012

No payroll tax is included in the figures above. Pension contribution includes paid contribution to the company's pension scheme. For employee representatives only the board remuneration is declared.

### Declaration of remuneration to senior executives

The tables above includes information on all individuals covered by the disclosure obligation at any time during the year, while the following declaration is limited to the CEO and the vice presidents. The CEO is covered by the same schemes as the vice presidents unless otherwise stated.

The following review presents the executive remuneration policy as resolved by the board in Kitron ASA. The mandatory executive remuneration policy was resolved by Kitron ASA's annual general meeting on 6 May 2010. Changes, if any, may be resolved by the annual general meeting on 22 April 2013.

The executive remuneration policy for Kitron ASA applies to all units in the group.

### Recommended executive remuneration policy

Kitron wants to offer competitive terms in order for the company to attract and retain competent managers, and at the same time achieve alignment of interest between management and shareholders. The remuneration and other terms of employment for the executives reflect a number of factors, such as the position itself and the market conditions.

The remuneration comprises a reasonable basic salary and a pension contribution plus a cash bonus, which is principally linked to the company's performance. For the CEO, CFO and Corporate Management Team the total bonus may not amount to more than 50 per cent of base salary. Kitron does not offer substantial benefits of any kind other than company cars. Certain tools, which are needed to perform executive duties, represent a taxable benefit which has been included in the amounts in the table above.

Kitron honours all employment agreements which are in effect. Future supplements to employment agreements and new employment agreements will be in accordance with these guidelines.

The board determines the remuneration and other terms of employment of the CEO and issues guidelines for the remuneration of leading personnel. The board has appointed a remuneration committee consisting of three members from the board that are preparing matters for decision by the board. The CEO determines the remuneration and other terms of employment of the vice presidents within the framework resolved by the board.

The CEO and members of the Corporate Management Team are members of Kitron's general pension contribution scheme that apply to all Kitron employees. Some of the members in the Corporate Management Team receive an additional pension contribution. As of 2013 the CEO and the Norwegian based members in the Corporate Management will receive an additional pension contribution corresponding to 20% of the salary between 12 and 24 base amounts (1 base amount is currently equal to NOK 82 122). The age of retirement is 67 years. The CEO's age of retirement is 65 years. The CEO may under certain circumstances have the right to receive twelve months post-employment compensation. There is no other post-employment remuneration or employment protection beyond a normal notice period.

### Note 14 Receivables

NOK 62.0 million of the NOK 62.0 million in intra-group loans at 31 December 2012 falls due later than one year after the end of the fiscal year.

(Amounts in NOK 1000)	2012	2011
Kitron Hong Kong Ltd	13 688	16 054
Kitron Inc	33 420	35 940
UAB Kitron Real Estate	14 928	14 452
Total	62 036	66 446

### Note 15 Information on long-term liabilities to financial institutions

The company has long-term leasing debt to leasing company of NOK 15.4 million at 31 December 2012 (NOK 20.1 million at 31 December 2011). This is a 5 year finance agreement. There is no long-term bank financing at 31. December 2012. The group's short-term bank financing includes covenants relating to such factors as the company's equity and earnings. The company complies with these covenants at 31 December 2012.

### Note 16 Mortgages

Mortgages (Amounts in NOK 1000)	2012	2011
Debt secured by mortgages:	48 556	64 888
Carriying amount of assets provided as security:		
Machinery and equipment	4 083	5 027
Investment in subsidiaries	363 119	363 119
Receivables	153 509	142 845
Total	520 711	510 991

The company's guarantee provider had provided guarantees of NOK 2.0 million for tax due but not paid in Kitron ASA.

### Note 17 Liquid assets

Kitron ASA has established a group account agreement with the company's principal bank. This embraces Kitron ASA and its Norwegian, Swedish, German and US subsidiaries. Unused credit lines amounted to NOK 103.1 million at the end of 2012. The company has a cash deposit of NOK 11.0 million related to the group's factoring agreement with DNB Finans.

### Note 18 Items consolidated in the accounts

Other financial income		
(Amounts in NOK 1000)	2012	2011
Other financial income	55 004	32 080
Currency gain	108	2 859
Total other financial income	55 112	34 939
Financial expenses		
Other financial expenses	1 485	3 685
Currency loss	5 266	
Total financial expenses	6 751	3 685



To the Annual Shareholders' Meeting of Kitron ASA

### Independent auditor's report

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Kitron ASA, which comprise the financial statements of the parent company and the financial statements of the group. The financial statements of the parent company comprise the balance sheet as at 31 December 2012, and the income statement and cash flow statement, for the year then ended, and a summary of significant accounting policies and other explanatory information. The financial statement of comprehensive income, changes in equity and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

### The Board of Directors and the Managing Director's Responsibility for the Financial Statements

The Board of Directors and the Managing Director are responsible for the preparation and fair presentation of the financial statements of the parent company in accordance with Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for the preparation and fair presentation of the financial statements of the group in accordance with International Financial Reporting Standards as adopted by EU and for such internal control as the Board of Directors and the Managing Director determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

PricewaterhouseCoopers AS, Postboks 748 Sentrum, NO-0106 Oslo T: 02316, org. no.: 987 009 713 MVA, www.pwc.no Statsautoriserte revisorer, medlemmer av Den norske Revisorforening og autorisert regnskapsførerselskap



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### Opinion on the financial statements of the parent company

In our opinion, the financial statements of the parent company are prepared in accordance with the law and regulations and present fairly, in all material respects, the financial position for Kitron ASA as at 31 December 2012, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

#### Opinion on the financial statements of the group

In our opinion, the financial statements of the group present fairly, in all material respects, the financial position of the group Kitron ASA as at 31 December 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by EU.

### **Report on Other Legal and Regulatory Requirements**

Opinion on the Board of Directors' report and statement of corporate governance principles and practices

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors report and statement of corporate governance principles and practices concerning the financial statements and the going concern assumption, and the proposal for the allocation of the profit is consistent with the financial statements and complies with the law and regulations.

### Opinion on Registration and Documentation

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements ISAE 3000 "Assurance Engagements Other than Audits or Reviews of Historical Financial Information", it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the company's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

Oslo, 20 March 2013 PricewaterhouseCoopers AS

Herman Skibrek State Authorised Public Accountant (Norway)

Note: This translation from Norwegian has been prepared for information purposes only.

## Responsibility statement

### **Responsibility statement**

"We confirm to the best of our knowledge that:

- the consolidated financial statements for 2012 have been prepared in accordance with IFRS as adopted by the EU, as well as additional information requirements in accordance with the Norwegian Accounting Act, and that
- the financial statements for the parent company for 2012 have been prepared in accordance with the Norwegian Accounting Act and generally accepted accounting practice in Norway,

### and that

- the information presented in the financial statements gives a true and fair view of the Company's and Group's assets, liabilities, financial position and result for the period viewed in their entirety, and that
- the Board of Directors' report gives a true and fair view of the development, performance and financial position of the Company and Group, and includes a description of the principle risks and uncertainties."

Asa-Matti Lyytinen Chairman

Hay Jiff Gunderson May Britt Gundersen Employee elected board member

Kitron annual report 2012



Martynas Cesnavicius

Oslo. 20 March 2013

Lisbeth Gustafsson

Sir E. Johansen

Liv Johansen Employee elected board member

Bjørn Gottschlich Employee elected board member

W 6

Siri Hatlen

Lauchan Maire Laitinen

board member Bulum Jørgen Bredesen CEO

Geir Vedøy,

Employee elected



## Corporate governance

Kitron's corporate governance principles clarify the division of roles between shareholders, the board of directors and the corporate management. The principles are also intended to help safeguard the interests of shareholders, employees and other stakeholders, such as customers and suppliers, as well as society at large. The primary intention is to increase predictability and transparency, and thereby reduce uncertainties associated with the business.

It is Kitron's intent to practice good corporate governance in accordance with laws and regulations and the recommendations of Oslo Børs under the 'comply or explain' concept. This review has been prepared by the board of Kitron, and it is the board's intention to comply with the Norwegian Code of Practice for Corporate Governance dated 23 October 2012 ("the Code"). The code is available at www.nues.no

Basic values and ethical guidelines The board has stated Kitron's purpose and core values as presented in the annual report, and the board has prepared and implemented ethical guidelines which reflect these values. The ethical guidelines also include guidelines for corporate social responsibility.

#### Business

Kitron's business purpose clause is stated in the company's articles of association:

Kitron's business purpose is manufacturing and development activities related to electronics. The business includes purchase and sale of shares and companies in the same or related business sectors. The business may also include related consultancy activities and other activities associated with the operation.

The company's main goals and strategies are presented in the annual report. It is the board's opinion that these objectives and strategies are within the scope of the business purpose clause.

#### Equity and dividends

The parent company's share capital at 31 December 2012 amounted to NOK 173 million. Total equity for the group at the same date was NOK 469.9 million, corresponding to an equity ratio of 46.2 per cent. Considering the nature and scope of Kitron's busi-

ness, the board considers that the company has adequate equity.

Existing mandates granted to the board to issue shares and to acquire treasury shares are presented in the shareholder information section of the annual report. The mandates are in accordance with the Code.

Kitron's dividend policy implies an objective to pay a dividend of 30-50 per cent of net profit for the year, provided that the company's equity and liquidity position remains adequate after the dividend payment.

Equal treatment of shareholders and transactions with close associates The shares are freely negotiable. The articles of association include no form of restriction on negotiability. All shares have equal voting rights and there is only one class of shares. No new shares were issued in 2012.

Kitron has issued an insider manual with guidelines and control procedures. According to the company's ethical guidelines, board members and the executive management must notify the board if they have any direct or indirect material interest in any transaction contemplated or entered into by the company.

All transactions with close associates are disclosed in the notes to the annual accounts. Kitron has a longterm supplier relationship with Kongsberg Gruppen ASA, who is also a significant shareholder in Kitron. All business activities are based on arm's length terms. In the event of transactions with insiders or close associates, such transactions will be carried out in accordance with the relevant recommendations in the Code.

#### General meetings

Shareholders exercise the ultimate authority in Kitron through the annual general meeting. All shareholders are entitled to attend a general meeting as long as they are recorded in the company's share register no later than the fifth business day before the date of the general meeting. Representatives of the board, the nomination committee, and the auditor are present. The notice of the meeting, the agenda and detailed and comprehensive supporting information, including the nomination committee's justified recommendations, are made available on Kitron's website at least 21 days before a general meeting takes place. At the same time the notice and agenda is distributed to all shareholders. For administrative purposes, the shareholders must give notice of their attendance at the meeting minimum two working days before the meeting.

The general meeting deals with such matters as required by Norwegian law. Shareholders who cannot attend the meeting in person can vote by proxy, and voting instructions can be given on each item on the agenda. In addition shareholders may vote in advance, either in writing or by electronic means, up to 2 days prior to the general meeting.

The general meetings are opened by the chair of the board. Normally, the board proposes that the chair of the board shall also chair the general meetings. The board will propose an independent chair for the general meeting if any of the matters to be considered calls for such arrangement.

The notices and minutes of the general meetings are published in Oslo Børs' information system (www. newsweb.no, ticker: KIT) and on Kitron's website.

#### Nomination committee

Kitron's nomination committee is stated in the articles of association. The committee shall have three members, including the head of the committee. At the composition of the nomination committee, the interests of the shareholders will be taken into account, as well as the members' independence of the board and of the executive management. The general meeting elects the head and the members of the nomination committee and determines its remuneration. The general meeting has resolved a mandate and stipulated guidelines for the duties of the nomination committee that is compliant with the Code. The members of the nomination committee are elected for a period of two years. For the sake of continuity, one or two members stand for election each year.

The nomination committee shall propose and present to the general meeting: Candidates for election to the board, remuneration of the board, and new members of the nomination committee.

#### Board of directors:

composition and independence According to the articles of association, the board shall consist of seven to eleven members as resolved by the general meeting. The annual general meeting in 2012 resolved that the board shall have eleven members. It follows from the rules for employee representation that the board thus consists of seven shareholder-elected members and four members elected by and among the employees. Board members are elected for a period of two years. There is no corporate assembly in Kitron, and the board elects its own chair.

The board's composition shall ensure that it can effectively and proactively perform its supervisory and strategic functions. Furthermore, the board is composed to enable it to always act independently of special interests. The three major shareholders are represented by four board members; Sievi Capital plc. by two members, Kongsberg Gruppen ASA by one member and Amber Trust II by one member. The remaining three shareholder-elected board members are independent of the major shareholders. The representation of shareholders was proposed by the nomination committee and unanimously resolved by the general meeting.

During 2012 Harri Takanen, board member for Sievi Capital plc., resigned from the board and consequently the total board was reduced to ten members and one representative for Sievi Capital plc.

All the shareholder-elected board members are independent of the executive management. Further information about the board members is presented in the annual report and on the company's website.

The work of the board of directors The board has an overall responsibility for safeguarding the interests of all shareholders and other stakeholders. Furthermore, it is the board's duty and responsibility to exercise overall control of the company, and to supervise the management and the company's operations. The division of roles between board and management



is specified in Kitron's rules of procedure for the board. The board has approved an annual meeting plan for its work, which includes meetings with a special focus on strategy and budgeting. The board conducts a self evaluation one time per year.

Kitron's board shall also serve as a constructive and qualified discussion partner for the executive management. One of the board's key duties is to establish appropriate strategies for the group. It is important in this context that the board, in cooperation with the management, ensures that the strategies are implemented, the results are measured and evaluated and that the strategies are developed in the most appropriate way. Kitron has defined performance parameters for the strategies and can thus measure its performance.

The board receives financial reports on a monthly basis from the administration. The underlying data for these reports are prepared at each reporting unit. The information is checked, consolidated, and processed by the group's corporate financial staff to produce the consolidated reports that are submitted to the board. The reports also include relevant operational matters. The group does not have a separate internal audit function. Account controls are exercised through segregation of duties, guidelines and approval procedures. The corporate financial staff is responsible for establishing guidelines and principles. The corporate financial staff handles the group's financial transactions. Each profit centre is responsible for the commercial benefit of manufacturing contracts. Responsibility for the commercial content of significant procurement contracts rests with the corporate sourcing organisation.

The board conducts annual evaluations of the executive managers and their performance. These evaluations also cover an assessment of cooperation between the board and the management. The results of these evaluations represent an important element in the remuneration and incentive programmes, which are described in the notes to the financial statements.

The board's audit committee The board's audit committee is appointed by Kitron ASA's board of directors and is a sub-committee of the board. The audit committee will on behalf of the board supervise the financial reporting process to ensure the integrity of the financial statements. The audit committee will also go through: the company's internal supervisory/control routines and risk management system, the external audit process including a recommendation in the choice of an external auditor, the company's routines regarding compliance with laws and regulations affecting the financial reporting and the company's code of conduct.

The role of the audit committee is to prepare matters for consideration by the Board, to support the Board in its supervisory responsibilities and to ensure that the requirements made of the company in connection with its listing on the stock exchange are complied with.

The committee consists of two shareholder elected board members and one employee-elected board member. The independent auditor usually attends the meetings. During 2012 there were five audit committee meetings.

The board's remuneration committee The Remuneration Committee is appointed by Kitron ASA's board of directors and is a sub-committee of the Board. The committee consists of three members elected among the members of the board.

The remuneration committee will on behalf of the board supervise remuneration and incentive schemes, mainly related to the CEO and the Corporate Management Team (CMT).

Risk management and internal control Kitron's business model is to provide manufacturing and assembly of electronics and industrial products containing electronics, including development, industrialisation, purchasing, logistics, maintenance/ repair and redesign. The board sees no unusual risks beyond normal business risks that any light industry operation is exposed to. EMS is a highly competitive industry, presenting the company with an inherent business risk related to Kitron's ability, firstly, to attract and retain customers who are and who will be predictable and successful in their respective markets and, secondly, to make a fair profit margin on its business. The group's customer portfolio consists of reputable companies operating in various segments. Several of the group's customers are world leaders in their respective fields. It is Kitron's perception that the customer portfolio is robust and well balanced. Kitron's value proposition to its customers includes flexibility, competence, quality, closeness and full value chain capability. The board is confident that Kitron is able to maintain a viable, leading and adaptive business. Kitron is organised in distinct manufacturing sites, each fully accountable for its own revenues, profitability and level of capital employed. The structure facilitates closeness between management and the operation, which in turn provides good oversight and adequate internal business control.

Kitron's cost base for operations consists of material cost, employee cost and plant and machinery cost. The material cost is to a large degree priced in international currencies, with prices set or derived from global raw material and component markets. Employee and plant costs are incurred in respective local currencies, mainly NOK, SEK and LTL. Machinery investments are predominantly internationally priced. Kitron's revenues are mainly booked in NOK and SEK, but also in USD and EUR, with currency fluctuation and raw material price clauses included when appropriate. The company considers the mix as reasonably balanced.

To balance the financial risk and shareholders' interests, the equity ratio should be above 25 per cent.

Kitron's equity ratio was 46.2 per cent at the end of 2012. Kitron's debt is predominantly short-term. The equity ratio and liquidity has been stable and on a satisfactory level in the past year.

Kitron does not employ any off balance sheet financial instruments for hedging or leverage, or for funding. The company has entered into conventional financial leasing agreements, which are reported in the financial statements.

The health, safety, and environmental risks are limited and well managed, and Kitron's ISO quality systems are certified by certification agencies and also inspected and approved by several of the group's customers.

Kitron's customers are professional product-owning companies, which purchase the manufacturing and related services from Kitron. Kitron is not the product owner and the group's product liability risk is thus negligible.

## Remuneration of the board of directors

The remuneration of the board members reflects responsibility, expertise, time spent and the character of Kitron's business. The remuneration is not linked to the company's performance or share price.

Board members may perform special assignments for the company in addition to their directorship. Such assignments, if any, are reported to the full board and disclosed in the annual report. Information about each director's remuneration, including shares and subscription rights, is provided in the notes to the annual financial statements.

Remuneration of senior executives The board has resolved guidelines to the CEO for remuneration to senior executives. The salary and other remuneration of the CEO shall be decided by a convened meeting of the board.

At present Kitron does not have any outstanding share option schemes or other arrangements to award shares to employees.

Kitron reports all forms of remuneration received by the chief executive and each of the other members of the executive management. For one or more executives, the remuneration may include performance related cash bonus. Details about remuneration of the executive management are provided in the notes to the annual financial statements.



### Information and communication

Kitron wants to maintain good communication with its shareholders and other stakeholders. The information practice is based on openness and will help to ensure that Kitron's shareholders and other stakeholders are able to make a realistic assessment of the company and its prospects. Guidelines have been established to ensure a flow of relevant and reliable financial and other information. The group endeavor to ensure that all shareholders have equal access to the same information. Kitron comply with Oslo Børs' recommendation on reporting of IR information.

All information distributed to the shareholders is published on Kitron's website (www.kitron.com) at the same time as it is sent to the shareholders. Furthermore, all announcements to the market are posted on Kitron's website following publication in Oslo Børs' company disclosure system www.newsweb.no, ticker: KIT. Public, webcasted presentations are held quarterly in connection with the interim reporting. Kitron presents a financial calendar every year with dates for important events. Kitron's guidelines for reporting of financial and other information as well as guidelines for the company's contact with shareholders, other than through the general meeting, are presented in the shareholder information section in the annual report.

Kitron has established contingency plans for information management in the case of issues or situations that could impact the company's reputation.

#### Takeovers

There are no authorisations or other measures in place with the intention to prevent possible takeovers. In the event of a takeover bid, the fundamental principle for the board of Kitron will be equal treatment of all shareholders. If such a situation should arise, the board will comply with the recommendations on takeovers in the Code.

#### Auditor

PricewaterhouseCoopers AS (PwC) has been the company's auditor since 2005. PwC has issued a written confirmation that PWC continues to satisfy the requirements for independence. As part of the 2012 audit, PwC submitted the main features of the plan for the audit to the board. In addition, the auditor participated in the meeting of the board that dealt with the annual financial statements.

The board and the auditor will meet at least once a year without the CEO or any other members of the executive management are present.

The board of Kitron has established guidelines in respect of the use of the auditor by the company's executive management for services other than mandatory audit. PwC has provided the board with a summary of all services that have been undertaken for Kitron for the accounting year 2012. The fees paid for audit work and fees paid for other specific assignments are specified in the notes to the financial statements.

# Shareholder information

#### Share capital

Kitron ASA (Kitron) has one class of shares. Each share carries one vote at the company's general meeting. The shares are freely transferable. No form of restriction on transferability is included in the articles of association.

Kitron's registered share capital at 31 December 2012 was NOK 172 961 625, divided between 172 961 625 shares with a nominal value of NOK 1.00 each. The company had no outstanding options or subscription rights in 2012.

#### Stock market listing

The company's shares are listed on the Oslo Stock Exchange (ticker code: KIT) in the OB Standard segment.

During 2012 the share price moved from NOK 1.51 to NOK 2.04, an increase of 35.1 per cent. The Oslo Børs main index' increased by 14.0 per cent in the same period. The share price has varied between NOK 1.51 and NOK 2.35. At the end of 2012 the company's market capitalisation was NOK 352.8 million. A total of 10.4 million shares were traded during the year, corresponding to a turnover rate of 6.0 per cent.

#### Shareholder structure

At the end of 2012 Kitron had 2 694 shareholders, compared with 2 850 shareholders at the end of 2011. At the end of the year, the foreign shareholding amounted to 51.9 per cent. Sievi Capital plc. is the company's largest shareholder and held 32.96 per cent of the shares in Kitron at the balance sheet date. Kongsberg Gruppen ASA is the second largest shareholder, and held 19.3 per cent of the shares in Kitron ASA at 31 December 2012. Kongsberg Gruppen ASA is also one of the company's largest customers. Amber Trust II SCA is the third significant shareholder with 13.8 per cent of the shares. The 20 largest shareholders held a total of 85.2 per cent of the company's shares at the end of the year.

#### Mandates

#### Increasing the share capital

The ordinary general meeting of 26 April 2012 authorised the board to execute one or more share capital increases by issuing a number of shares maximized to 10 per cent of Kitron's registered share capital at 26 April 2012. The total amount by which the share capital may be increased is NOK 17 296 162.50. The authority applies until the ordinary general meeting in 2013, but no longer than 30 June 2013. The authority may be utilised for mergers and acquisitions or to raise funds for investments. The authority had not been exercised at 31 December 2012.

#### Own shares

The ordinary general meeting on 26 April 2012 authorised the board to acquire own shares, for a total nominal value of up to NOK 17 296 162.50, which is equal to 10 per cent of Kitron's registered share capital at 26 April 2012. Under the aut0horisation the company shall pay minimum NOK 1.00 per share and maximum the prevailing market price per share on the day the offer is made, provided, however, that the amount does not exceed NOK 25.00 per share. The authority is valid until the ordinary general meeting in 2013 but no longer than 30 June 2013. The authority had not been exercised at 31 December 2012.

#### Dividend policy

Kitron ASA has as a policy to pay dividend corresponding to between 30 and 50 per cent of net profit for the year, provided that the company's share capital and liquidity situation are acceptable after the dividend has been paid out.

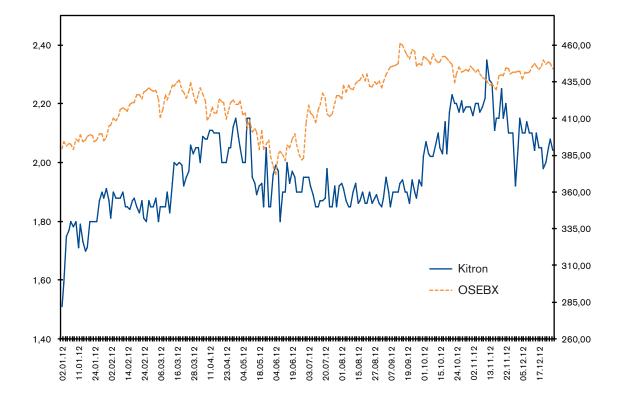
Information and investor relations

Kitron wishes to maintain open communications with its shareholders and other stakeholders. Stakeholders are kept informed by announcements to the Oslo Børs and press releases. Kitron's website www.kitron. com provides information on Kitron's business and financial situation. Interim financial statements are presented at meetings open to the general public and are available as webcasts at www.kitron.com.

Kitron reports all manufacturing orders exceeding NOK 20 million. The group also reports smaller orders if these are of strategic importance or significant in any other way.

The corporate management is responsible for communication activities and investor relations, and also facilitates direct contact with the chairman of the board and other board members.





Share price Kitron vs Oslo Stock Exchange - 2011

# Board and management

## Board

#### Asa-Matti Lyytinen Chairman of the board

Elected for the period 2012-2014 Asa-Matti Lyytinen is born in 1950 and is a Finnish citizen. Mr Lyytinen holds a Master of Sciences, Economics and from 2002 has been Chairman of numerous Finnish companies. He has 20 years of experience from management consulting in PriceWaterhouseCoopers where he held positions as Director of Management Consulting, Strategy and Organisation, CEO and Managing partner as well as member of Northern Board. Mr. Lyytinen is chairman of the board of Sievi Capital plc. which at the end of 2012 controlled 57 000 000 shares in Kitron ASA. Mr Lyytinen has been on the Kitron board since 2010 and has attended 8 out of 8 board meetings in 2012.

#### Arne Solberg Vice Chairman of the Board

Elected for the period 2011–2013 Arne Solberg is born in 1953 and is a Norwegian citizen. He holds a Bachelor of Commerce and has diverse experience from administrative positions within finance and management including many years as CFO of Kongsberg Gruppen. At the end of 2012 Kongsberg Gruppen ASA controlled 33,439,153 shares in Kitron ASA. Mr Solberg has been on the Kitron board since 2000, and has attended 8 out of 8 board meetings in 2012.

### Martynas Cesnavicius Board member

Elected for the period 2012-2013 Martynas Cesnavicius is born in 1972 and is a Lithuanian citizen. He holds a diploma in Banking and Finances. From 1998 to 2003 Cesnavicius was General Manager at Moller Invest. Presently Mr Cesnavicius is an advisor at Luxembourg domiciled Investment Fund Amber Trust I and Amber Trust II, and chairman or board member of numerous companies related to this position and privately. At the end of 2012 Amber Trust II controlled 23,816,816 shares in Kitron ASA. Martynas Cesnavicius has attended 5 out of 5 board meetings since he joined the board in April 2012.

#### Bjørn Gottschlich Board Member, elected by and among the employees

Elected for the period 2012-2014 Biørn Gottschlich is born in 1966 and is a German citizen. He was employed as an unskilled production worker in 1996. In 2000 he was elected as a full time shop steward for Fellesforbundet (The Norwegian United Federation of Trade Unions) at Kitron AS in Arendal. He is now half redeemed from his position at Kitron to perform various duties within the trade union movement. Presently he is the chair of Fellesforbundet's local branch in Arendal and member of Fellesforbundet's Executive Board, Mr. Gottschlich has attended 5 out of 5 board meetings since he joined the board in April 2012.

#### May Britt Gundersen Board Member, elected by and among the employees

*Elected for the period 2012–2014* May Britt Gundersen is born in 1949 and is a Norwegian citizen. She is working as a Senior Planner at Kitron AS in Arendal, where she has been employed since 1976. Ms Gundersen has been on the Kitron board since 2009 and attended 8 out of 8 board meetings in 2012.

## Lisbeth Gustafsson Board Member

Elected for the period 2011–2013 Lisbeth Gustafsson is born in 1947 and is a Swedish citizen. She holds a Master of Science, and has diverse experience in sales and management from various industries, including four years as country general manager at Digital Equipment AB. Ms Gustafsson is now a business consultant in leadership and organisational development at Executive Action Management and board member of a number of Swedish companies. Lisbeth Gustafsson has been on the Kitron board since 2007 and attended 8 out of 8 board meetings in 2012.

#### Siri B. Hatlen Board member

Elected for the period 2012-2014

Siri Hatlen is born in 1957 and is a Norwegian citizen. She holds a Master of Science and an MBA. In her early career she worked for Statoil, later as management for hire and as board member/ chair for numerous companies in Norway. From 2007 to 2009 she was Executive Vice President of Statkraft, and was then appointed Managing Director of Oslo University Hospital. Currently Hatlen is chair of the board of among other Sevan Marine ASA and Entra AS, and board member of Norske Skog ASA and Eksportkreditt AS. Ms Hatlen has attended 4 out of 5 board meetings since she joined the board in April 2012.

#### Liv E. Johansen Board Member, elected by and among the employees

Elected for the period 2012–2014 Liv Johansen is born in 1953 and is a Norwegian citizen. She holds a Craft certificate in electronics manufacturing, and is working as a production worker in Kitron AS in Arendal. Ms Johansen has been on the Kitron board since 2000 and attended 8 out of 8 board meetings in 2012.

## Maire Laitinen

**Board member** Elected for the period 2012-2014



Maire Laitinen is born in 1953 and is a Finnish citizen. She holds a Law Diploma from Helsinki. Currently she is Head of Sales, Marketing and Communications at Fondia Oy where she earlier held the positions as Head of Segment BtoB and Senior Legal Counsellor. Previously Maire Laitinen worked as a General Counsellor at Sonera Oyj and Aspocomp Group Oyj. Ms Laitinen is member of The Board at Arctia Shipping Oy and formerly board member of Raskone Oy. Maire Laitinen has attended 4 out of 5 board meetings since she joined the board in April 2012.

#### Geir Vedøy Board Member, elected by and among the employees

Elected for the period 2012–2014 Geir Vedøy is born in 1966 and is a Norwegian citizen. He holds a Bachelor of Science, Electronics and is now working as a Project Manager at Kitron AS in Arendal, where he has been employed since 1985 in various leadership positions within production and testing. Mr Vedøy has been on the Kitron board since 2007 and has attended 8 out of 8 board meetings in 2012.

#### Management Jørgen Bredesen CEO

Jørgen Bredesen is born in 1956 and is a Norwegian citizen. He has been studying Business Administration, and has diverse senior management experience from large multinationals within telecoms and hightech companies. Mr Bredesen has been CEO in Kitron since 2006.

#### Gard Eliassen Sourcing Director

Gard Eliassen is born in 1960 and is a Norwegian citizen. He holds a Bachelor of Science, and a Green Belt in the Six Sigma quality system. Mr Eliassen has diverse experience in sourcing management, mainly from EMS suppliers and technology firms such as GE Healthcare. He has been in Kitron since 2006.

#### Bengt Enbom HR Director

Bengt Enbom is born in 1961 and is a Swedish citizen. He holds a Bachelor of Science in Human Resources, and has diverse experience from HR management in various industries. Mr Enbom has been in Kitron since 2007.

## Jan Liholt

### Managing Director, Kitron Inc.

Jan Liholt is born in 1954 and is a Norwegian citizen. Jan Liholt holds a Bachelor of Science in Electronics and has diverse experience from manufacturing and general management of manufacturing and development companies. Mr Liholt has been working for Kitron since 2000.

## Thomas Löfgren Managing Director, Kitron AB

Thomas Löfgren is born in 1966 and is a Swedish citizen. He is a graduate from a Swedish Technical school and has prior to Kitron worked as a Business Area Manager in Saab. Mr Löfgren has been in Kitron since 2000 where he has held the positions of Manufacturing Manager, Site Manager and Managing Director in Kitron Microelectronics AB, now Kitron AB.

#### Israel Losada Salvador COO

Israel Losada Salvador is born in 1973 and is a Spanish citizen. He holds a Masters degree in Finance & Administration from NHH (Norway) and a Masters degree in Engineering from the Polytechnic University of Valencia. Mr Salvador has extensive experience from operations within the Oil & Gas sector. He has been working for Kitron since February 2013.

#### Mindaugas Sestokas Managing Director, UAB Kitron

Mindaugas Sestokas is born in 1971 and is a Lithuanian citizen. He holds a Master of Business Administration and has diverse experience from sales and marketing in the beverage industry and general management of an appliance manufacturing company. Mr Sestokas has been in Kitron since 2008.

## Leif Tore Smedås

Director Transfer and Globalisation Leif Tore Smedås is born in 1958 and is a Norwegian citizen. He holds a Bachelor of Science in Electronics. Mr Smedås has long experience from electronics engineering, technology development and general management, whereof many years as Managing Director for Kitron Røros (now sold). He has been in Kitron since 1981.

## Dag Songedal

## Managing Director, Kitron AS

Dag Songedal is born in 1965 and is a Norwegian citizen. He holds a university degree in Finance and Auditing, and has extensive experience in organisational development, operational management, strategic and operative finance and mergers and acquisitions. Mr Songedal has been in Kitron since 2008.

#### Tommy P. Storstein Sales Director

Tommy P. Storstein is born in 1972 and is a Norwegian citizen. He holds a Technical apprenticeship within telecommunications and a Master of Business and Economics. Mr Storstein has diverse international experience within sales- and management positions from IT-, telecoms- and manufacturing companies. Mr Storstein has been working for Kitron since 2012.

#### Björn Wigström CFO

Mr Wigström is born in 1966 and is a Swedish citizen. He holds a Master of Business Administration and has diverse experience from finance and administrative management in various industries. Mr Wigström has been working for Kitron since 2008.

# Articles of Association

(latest update 4 February 2010)

## § 1

The company's name is Kitron ASA. The company is a public limited company.

## § 2

The company's registered office shall be located in the municipality of Asker.

## § 3

Kitron's business is manufacturing and development activities related to electronics. The business includes purchase and sale of shares and companies in the same or related business sectors. The business may also include related consultancy activities and other activities associated with the operation.

## **§**4

The share capital of the company is NOK 172,961,625.- divided into 172,961,625 shares with face value NOK 1.- each. The company's shares shall be registered at the Norwegian Central Securities Depository.

## § 5

The company's board of directors shall have from 7 to 11 members as resolved by the general meeting. The board elects its own chairman. Two board members can jointly sign for the company. The board can grant power of attorney.

## **§**6

The ordinary general meeting is held each year before the end of the month of June. The ordinary general meeting shall:

- 1. Consider and approve the annual report, the profit and loss statement and the balance sheet for the preceding year
- 2. Consider and approve the application of profit or coverage of deficit according to the adopted balance sheet, as well as payment of dividend
- 3. Consider and resolve other matters that pertain to the general meeting according to Norwegian law

The company may hold its general meeting in the municipality of Oslo.

## § 7

Kitron shall have a nomination committee. The nomination committee shall have three members, including its chairman. Members of the nomination committee shall be elected for a term of office of two years.

The annual general meeting of Kitron shall elect the chairman and the members of the nomination committee. The mandate of the nomination committee shall be determined by the annual general meeting. The annual general meeting shall also determine the committee's remuneration.

The nomination committee shall submit proposals to the annual general meeting in respect of the following matters:

- Propose candidates for election to the board of directors
- Propose the fees to be paid to the members of the board of directors

## § 8

Any issue that has not been resolved in these Articles of Association shall be considered in accordance with the regulations in the existing laws applicable to limited companies.

## § 9

Documents concerning matters to be considered at the general meeting are not required to be sent to the shareholders if the documents are made available for the shareholders at the company's websites. This also applies for documents that pursuant to law shall be included in or attached to the notice of the general meeting. A shareholder may nonetheless require that documents concerning matters to be considered at the general meeting are sent to him/her.

## § 10

The right to participate in and vote at a general meeting can only be exercised if the acquisition of the shares in guestion has been recorded in the company's share register no later than the fifth business day before the date of the general meeting (the "record date").

## § 11

Shareholders may vote in advance, either in writing or by electronic means, up to 2 days prior to the general meeting. The board of directors determines further in the notice to general meeting how such voting shall be carried out.



## Addresses

### HEADQUARTER

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## SWEDEN

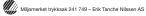
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